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Census of Wholesale Trade

WC82-A-32

GEOGRAPHIC AREA SERIES

New Mexico



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The publications
from the 1982 Economic and
Agriculture Censuses are dedicated
to the memory of Shirley Kallek,
Associate Director for Economic Fields.
During her career at the Bureau of the
Census (1955 to 1983), she continually
directed efforts to improve
the timeliness and accuracy of
economic statistics.

1982 Census of Wholesale Trade

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Issued September 1984



U.S. Department of Commerce
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Clarence J. Brown, Deputy Secretary
Sidney Jones, Under Secretary for
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INTRODUCTION

ECONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for war-related current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications¹ (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

CENSUS OF WHOLESALE TRADE

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000⁴ and which meet specific criteria of urban character and of social and economic integration.
4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.⁴ Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside standard metropolitan statistical areas.

²Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No. 2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

³On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

⁴According to 1980 Census of Population.

6. Each county or county equivalent.^{5 6}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{4 5}

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the

extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
n.e.c.	Not elsewhere classified.
r	Revised.
SIC	Standard Industrial Classification.
SCSA	Standard Consolidated Statistical Area.
SMSA	Standard Metropolitan Statistical Area.

⁴According to 1980 Census of Population.

⁵Those defined as of January 1, 1982.

⁶See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X					X	X	X
SCSA's in the State										
SMSA's in the State				X						
Area of State not in any SMSA					X					
Counties in the State						¹ X			X	
Places in the State							¹ X	² X		² X
DATA ITEMS³										
Establishments	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X		
Sales	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X	X	X
Annual payroll	X	X		⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
First quarter payroll	X									
Paid employees for pay period including March 12	X			⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
Inventories	X									
Operating expenses	X									
1977 to 1982 comparative statistics (sales, payroll)		X								
Sales per establishment			X							
Sales per employee			X							
Annual payroll per employee			X							
Annual payroll as a percent of operating expenses			X							
Employees per establishment			X							
Operating expenses as a percent of sales			X							
End-of-1982 inventories as a percent of sales			X							
Counties ranked by volume of sales									X	
Places ranked by volume of sales										² X

¹ Includes areas with 200 wholesale establishments or more.

² Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

³ See Explanation of Terms, appendix A.

⁴ Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵ Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Establishment and firm size	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
SCSA	X	X	X	X							
SMSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	¹ X	¹ X	¹ X	¹ X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ¹		X	X			X			X		² X
COMMODITY LINE SALES											
United States	X	X					X				
State ³	X	X					X				
SMSA ³	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁴ X
State										X	
County										X	

¹ Merchant wholesalers only.

² Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³ Available on microfiche only.

⁴ Class of customer, employment by principal activity, and detailed type of operation.



New Mexico

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SUMMARY OF FINDINGS

Data from the 1982 Census of Wholesale Trade show that New Mexico's 2,123 wholesale establishments had sales totaling \$5.1 billion. In 1977, 1,969 wholesalers had sales of \$2.7 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 1,821 establishments and sales of \$4.1 billion; followed by manufacturers' sales branches and offices, with 173 establishments and sales of \$665 million; and agents, brokers, and commission merchants, with 129 establishments and sales of \$331 million.

The 1982 payroll of all wholesalers in the State amounted to \$345 million, compared to \$192 million for 1977. Payroll per employee averaged \$16.4 thousand for all wholesalers; \$15.8 thousand for merchant wholesalers; \$23.7 thousand for manufacturers' sales branches and offices; and \$13.1 thousand for agents, brokers, and commission merchants.

There were 21,028 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982, compared to 17,297 employees in 1977. Merchant wholesalers were the largest employers, with 18,410 employees; followed by manufacturers' sales branches and offices, with 1,945 employees; and agents, brokers, and commission merchants, with 673 employees.

Sales by petroleum and petroleum products wholesalers in 1982 accounted for 28.3 percent of the State's total

sales by all wholesalers, compared to 19.1 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were machinery, equipment, and supplies wholesalers, with 19.0 percent; groceries and related products wholesalers, with 14.8 percent; electrical goods wholesalers, with 6.4 percent; and lumber and other construction materials wholesalers, with 4.7 percent.

For 1982, sales for all wholesalers in the State averaged \$2.4 million per establishment. Petroleum and petroleum products wholesalers averaged \$8.0 million per establishment; beer, wine and distilled alcoholic beverage wholesalers, \$5.5 million; farm-product raw materials wholesalers, \$4.7 million; groceries and related products wholesalers, \$4.1 million; and metals and minerals wholesalers, \$2.9 million.

In 1982, sales per employee for all wholesalers in the State averaged \$244 thousand. Petroleum and petroleum products wholesalers reported sales per employee of \$755 thousand, which contrasts sharply with the \$101 thousand recorded by sporting, recreational, photographic, and hobby goods, toys and supplies wholesalers.

Bernalillo County led all counties in the State, accounting for 49.1 percent of total sales by wholesalers. Albuquerque had the largest sales among all places in the State, accounting for 43.6 percent.

Table 1. Summary Statistics for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	Wholesale trade -----	2 123	5 138 178	345 309	84 171	21 028	700 150	504 745	477 181
	TYPES OF OPERATION								
	Merchant wholesalers -----	1 821	4 142 204	290 462	70 955	18 410	597 529	451 379	421 115
	Wholesale distributors and jobbers -----	1 786	4 082 769	286 071	70 000	18 127	585 358	442 830	409 601
	Importers -----	16	17 327	2 477	574	161	5 732	3 547	4 253
	Exporters -----	5	14 166	684	146	42	2 810	1 933	1 014
	Terminal grain elevators -----	-	-	-	-	-	-	-	-
	Country grain elevators -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices -----	173	664 750	46 028	11 006	1 945	84 155	52 659	55 200
	Sales branches (with stock) -----	127	517 889	37 415	8 795	1 578	68 334	52 659	55 200
	Sales offices (without stock) -----	46	146 861	8 613	2 211	367	15 821	-	-
	Agent, brokers, and commission merchants -----	129	331 224	8 819	2 210	673	18 466	707	866
	Auction companies -----	5	83 446	837	182	157	2 062	-	-
	Brokers (representing buyers and sellers) -----	23	60 229	1 267	283	97	2 287	200	200
	Commission merchants -----	22	82 247	2 118	507	162	4 244	219	269
	Import agents -----	4	7 430	350	64	16	690	20	18
	Export agents -----	-	-	-	-	-	-	-	-
	Manufacturers' agents -----	75	97 872	4 247	1 174	241	9 183	268	379
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade -----	2 123	5 138 178	345 309	84 171	21 028	700 150	504 745	477 181
50	Durable goods -----	1 359	2 142 849	221 360	54 383	12 865	423 310	343 323	326 272
501	Motor vehicles and automotive parts and supplies -----	202	221 104	27 095	6 753	1 843	49 020	41 424	37 267
5012	Automobiles and other motor vehicles -----	30	79 867	6 772	1 685	416	11 361	12 054	11 096
5013	Automotive parts and supplies -----	157	127 096	18 517	4 595	1 319	34 116	27 291	24 937
5014	Tires and tubes -----	15	14 141	1 806	473	108	3 543	2 079	1 234
502	Furniture and home furnishings -----	44	48 876	5 703	1 318	377	12 876	8 727	9 235
5021	Furniture -----	21	20 383	2 966	704	201	6 837	3 224	3 317
5023	Home furnishings -----	23	28 493	2 737	614	176	6 039	5 503	5 918
503	Lumber and other construction materials -----	97	243 678	16 417	3 865	1 050	32 570	17 462	17 227
5031	Lumber, plywood and millwork -----	40	148 362	7 700	1 761	471	15 436	9 515	8 993
5039	Construction materials, n.e.c. -----	57	95 316	8 717	2 104	579	17 134	7 947	8 234
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	17	12 463	1 320	311	123	3 321	2 365	2 196
5041	Sporting and recreational goods and supplies -----	8	6 120	674	147	60	1 549	1 364	1 174
5042	Toys and hobby goods and supplies -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	28	81 848	6 087	1 447	292	13 248	15 281	13 401
5051	Metals service centers and offices -----	28	81 848	6 087	1 447	292	13 248	15 281	13 401
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-
506	Electrical goods -----	167	329 493	23 315	5 763	1 208	45 545	23 903	24 872
5063	Electrical apparatus and equipment -----	72	146 388	9 479	2 574	541	19 375	12 810	11 845
5064	Electrical appliances, television and radio sets -----	16	17 618	1 057	250	65	2 781	2 991	2 704
5065	Electronic parts and equipment -----	79	165 487	12 779	2 939	602	23 389	8 102	10 323
507	Hardware, and plumbing and heating equipment and supplies -----	106	124 724	13 815	3 298	914	27 837	20 227	20 739
5072	Hardware -----	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	54	72 302	7 958	1 822	526	15 656	11 733	11 840
5075	Warm air heating and air conditioning equipment and supplies -----	27	33 931	2 983	792	217	6 577	5 020	5 148
5078	Refrigeration equipment and supplies -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies -----	580	976 321	117 533	29 475	6 261	217 080	195 338	183 010
5081	Commercial machines and equipment -----	120	201 591	32 777	7 626	1 530	53 155	25 972	29 373
5082	Construction and mining machinery and equipment -----	48	161 949	22 447	5 562	1 110	41 912	68 622	55 896
5083	Farm and garden machinery and equipment -----	57	63 314	6 455	1 586	472	13 589	20 001	21 026
5084	Industrial machinery and equipment -----	197	368 155	35 022	9 547	1 822	68 756	57 722	54 120
5085	Industrial supplies -----	55	88 173	9 471	2 348	482	17 082	11 997	11 613
5086	Professional equipment and supplies -----	55	55 260	6 081	1 468	442	12 454	6 443	6 099
5087	Service establishment equipment and supplies -----	41	21 766	3 440	817	277	6 646	2 457	2 541
5088	Transportation equipment and supplies, except motor vehicles -----	7	16 113	1 840	521	126	3 486	2 124	2 342
509	Miscellaneous durable goods -----	118	104 342	10 075	2 153	797	21 813	18 596	18 325
5093	Scrap and waste materials -----	27	16 160	2 051	486	200	4 693	1 332	1 419
5094	Jewelry, watches, diamonds and other precious stones -----	71	82 146	7 106	1 477	504	15 138	16 714	16 467
5099	Durable goods, n.e.c. -----	20	6 036	918	193	93	1 982	550	439

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Wholesale trade—Con.									
51	Nondurable goods	764	2 995 329	123 949	29 788	8 163	276 840	161 422	150 909
511	Paper and paper products	56	61 936	7 652	1 837	455	13 659	6 631	6 598
5111	Printing and writing paper	6	8 325	806	185	46	1 383	894	842
5112	Stationery supplies	38	30 204	4 972	1 156	303	8 693	3 879	3 654
5113	Industrial and personal service paper	12	23 407	1 874	496	106	3 583	1 858	2 102
512	Drugs, drug proprietaries and druggists' sundries	19	36 112	2 664	614	163	6 447	3 636	3 916
5122	Drugs, drug proprietaries, and druggists' sundries	19	36 112	2 664	614	163	6 447	3 636	3 916
513	Apparel, piece goods, and notions	8	9 258	802	235	50	1 739	3 087	2 596
5133	Piece goods (woven fabrics)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	188	762 900	37 298	8 972	2 314	75 022	31 140	24 200
5141	Groceries, general line	23	341 666	11 863	2 505	678	23 548	13 443	16 368
5142	Frozen foods	5	5 400	727	163	49	1 504	252	258
5143	Dairy products	31	36 035	2 298	561	157	4 721	610	626
5144	Poultry and poultry products	4	17 298	661	125	33	1 488	382	377
5145	Confectionery	23	37 258	3 732	817	197	7 599	1 250	1 243
5146	Fish and seafoods	-	-	-	-	-	-	-	-
5147	Meats and meat products	17	48 929	2 791	770	198	5 381	1 399	1 706
5148	Fresh fruits and vegetables	18	42 260	3 600	781	243	8 203	624	698
5149	Groceries and related products, n.e.c.	67	234 054	11 626	3 250	759	22 578	13 174	2 930
515	Farm-product raw materials	39	183 073	3 451	687	416	12 490	11 394	13 112
5152	Cotton	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	18	31 537	1 123	227	78	4 608	3 701	2 194
5154	Livestock	12	119 110	1 226	265	261	2 978	1 029	1 132
5159	Farm-product raw materials, n.e.c.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	57	119 537	12 171	3 192	650	26 062	10 186	9 782
5161	Chemicals and allied products	57	119 537	12 171	3 192	650	26 062	10 186	9 782
517	Petroleum and petroleum products	182	1 455 913	27 804	6 749	1 929	73 077	58 383	53 776
5171	Petroleum bulk stations and terminals	133	1 290 000	23 628	5 786	1 539	61 269	54 221	49 596
5172	Petroleum and petroleum products, except bulk stations and terminals	49	165 913	4 176	963	390	11 808	4 162	4 180
518	Beer, wine and distilled alcoholic beverages	39	213 932	18 084	4 269	1 013	36 634	19 541	20 171
5181	Beer and ale	23	111 798	9 163	2 281	496	17 961	6 864	7 053
5182	Wines and distilled alcoholic beverages	16	102 134	8 921	1 988	517	18 673	12 677	13 118
519	Miscellaneous nondurable goods	176	152 668	14 023	3 233	1 173	31 710	17 424	16 758
5191	Farm supplies	84	70 860	6 184	1 456	527	14 787	9 480	8 772
5194	Tobacco and tobacco products	13	25 631	1 403	276	118	2 677	1 540	1 189
5198	Paints, varnishes, and supplies	17	9 738	1 232	286	91	2 733	1 156	1 350
5199	Nondurable goods, n.e.c.	62	46 439	5 204	1 215	437	11 513	5 248	5 447
	Merchant wholesalers	1 821	4 142 204	290 462	70 955	18 410	597 529	451 379	421 115
50	Durable goods	1 173	1 660 599	182 246	45 059	11 235	356 139	308 559	288 184
501	Motor vehicles and automotive parts and supplies	192	208 980	25 187	6 249	1 747	45 925	39 816	36 023
5012	Automobiles and other motor vehicles	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	10	7 303	691	185	55	1 511	1 196	529
502	Furniture and home furnishings	39	44 618	5 509	1 268	365	12 470	8 506	8 996
5021	Furniture	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	89	203 959	15 453	3 643	1 001	30 974	16 863	16 587
5031	Lumber, plywood and millwork	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	22	76 111	5 547	1 317	259	12 225	14 415	12 502
5051	Metals service centers and offices	22	76 111	5 547	1 317	259	12 225	14 415	12 502
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-
506	Electrical goods	113	166 404	15 251	3 829	857	31 986	22 292	23 058
5063	Electrical apparatus and equipment	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	45	55 218	6 900	1 621	363	13 526	7 054	9 063
507	Hardware, and plumbing and heating equipment and supplies	93	109 587	12 760	3 045	862	25 874	19 977	20 476
5072	Hardware	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	46	67 168	7 450	1 713	502	14 689	11 656	11 759
5075	Warm air heating and air conditioning equipment and supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Merchant wholesalers—Con.									
50	Durable goods—Con.								
508	Machinery, equipment, and supplies.....	494	736 795	91 315	23 292	5 238	171 788	165 729	150 021
5081	Commercial machines and equipment.....	95	80 637	14 128	3 319	849	24 590	7 757	8 880
5082	Construction and mining machinery and equipment.....	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment.....	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment.....	155	295 310	29 733	8 202	1 578	57 223	49 157	45 294
5085	Industrial supplies.....	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	Professional equipment and supplies.....	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies.....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods.....	115	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials.....	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, diamonds and other precious stones.....	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods.....	648	2 481 605	108 216	25 896	7 175	241 390	142 820	132 931
511	Paper and paper products.....	47	49 271	6 588	1 548	418	11 836	6 631	6 598
5111	Printing and writing paper.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies.....	32	23 164	4 241	965	276	7 547	3 879	3 654
5113	Industrial and personal service paper.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions.....	8	9 258	802	235	50	1 739	3 087	2 596
5133	Piece goods (woven fabrics).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods.....	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products.....	140	636 015	30 560	7 416	1 945	60 092	29 014	22 172
5141	Groceries, general line.....	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products.....	25	25 760	1 821	451	127	3 578	446	410
5144	Poultry and poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery.....	15	18 802	1 845	384	113	3 632	702	731
5146	Fish and seafoods.....	-	-	-	-	-	-	-	-
5147	Meats and meat products.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.....	48	189 881	8 908	2 577	606	16 058	12 113	2 016
515	Farm-product raw materials.....	30	71 339	2 382	449	192	9 969	11 347	13 062
5152	Cotton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain.....	18	31 537	1 123	227	78	4 608	3 701	2 194
5154	Livestock.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products.....	44	74 535	8 286	2 059	460	17 376	7 300	6 566
5161	Chemicals and allied products.....	44	74 535	8 286	2 059	460	17 376	7 300	6 566
517	Petroleum and petroleum products.....	162	1 255 571	25 677	6 270	1 829	68 239	45 656	41 894
5171	Petroleum bulk stations and terminals.....	114	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals.....	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale.....	23	111 798	9 163	2 281	496	17 961	6 864	7 053
5182	Wines and distilled alcoholic beverages.....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods.....	163	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies.....	82	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products.....	13	25 631	1 403	276	118	2 677	1 540	1 189
5198	Paints, varnishes, and supplies.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.....	59	44 162	5 076	1 187	429	11 188	5 224	5 422
Manufacturers' sales branches and sales offices.....									
		173	664 750	46 028	11 006	1 945	84 155	52 659	55 200
50	Durable goods.....	104	349 357	33 564	7 861	1 332	55 795	34 276	37 484
501	Motor vehicles and automotive parts and supplies.....	8	11 402	1 872	494	94	3 045	1 608	1 244
502	Furniture and home furnishings.....	-	-	-	-	-	-	-	-
503	Lumber and other construction materials.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods.....	17	98 982	5 753	1 302	229	8 565	1 580	1 786
507	Hardware, and plumbing and heating equipment and supplies.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies.....	68	201 541	24 363	5 697	925	41 429	29 466	32 783
509	Miscellaneous durable goods.....	-	-	-	-	-	-	-	-
51	Nondurable goods.....	69	315 393	12 464	3 145	613	28 360	18 383	17 716
511	Paper and paper products.....	6	6 778	809	215	30	1 348	-	-
512	Drugs, drug proprietaries and druggists' sundries.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions.....	-	-	-	-	-	-	-	-
514	Groceries and related products.....	22	55 627	5 162	1 207	251	11 739	1 978	1 855
515	Farm-product raw materials.....	-	-	-	-	-	-	-	-

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Manufacturers' sales branches and sales offices—Con.									
51	Nondurable goods—Con.								
516	Chemicals and allied products	13	45 002	3 885	1 133	190	8 686	2 886	3 216
517	Petroleum and petroleum products	15	193 231	1 870	418	84	4 236	12 727	11 868
518	Beer, wine and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agent, brokers, and commission merchants	129	331 224	8 819	2 210	673	18 466	707	866
50	Durable goods	82	132 893	5 550	1 463	298	11 376	488	604
501	Motor vehicles and automotive parts and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	5	4 258	194	50	12	406	221	239
503	Lumber and other construction materials	5	13 676	202	47	11	343	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	37	64 107	2 311	632	122	4 994	31	28
507	Hardware, and plumbing and heating equipment and supplies	9	8 157	662	163	31	1 266	93	108
508	Machinery, equipment, and supplies	18	37 985	1 855	486	98	3 863	143	206
509	Miscellaneous durable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	47	198 331	3 269	747	375	7 090	219	262
511	Paper and paper products	3	5 887	255	74	7	475	-	-
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	26	71 258	1 576	349	118	3 191	148	173
515	Farm-product raw materials	9	111 734	1 069	238	224	2 521	47	50
516	Chemicals and allied products	-	-	-	-	-	-	-	-
517	Petroleum and petroleum products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	3	2 124	77	17	5	240	24	25

Table 2. Comparative Statistics for the State: 1982 and 1977

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade	2 123	1 969	5 138 178	2 714 261	89.3	345 309	192 127	79.7
50	Durable goods	1 359	1 187	2 142 849	1 429 601	49.9	221 360	129 869	70.4
501	Motor vehicles and automotive parts and supplies	202	210	221 104	161 162	37.2	27 095	19 419	39.5
5012	Automobiles and other motor vehicles	30	25	79 867	56 470	41.4	6 772	4 330	56.4
5013	Automotive parts and supplies	157	164	127 096	88 645	43.4	18 517	13 552	36.6
5014	Tires and tubes	15	21	14 141	16 047	-11.9	1 806	1 537	17.5
502	Furniture and home furnishings	44	26	48 876	14 518	236.7	5 703	1 326	330.1
5021	Furniture	21	11	20 383	(D)	(D)	2 966	(D)	(D)
5023	Home furnishings	23	15	28 493	(D)	(D)	2 737	(D)	(D)
503	Lumber and other construction materials	97	90	243 678	256 623	-5.1	16 417	12 448	31.9
5031	Lumber, plywood and millwork	40	47	148 362	181 069	-18.1	7 700	7 716	-2
5039	Construction materials, n.e.c.	57	43	95 316	75 554	26.2	8 717	4 732	84.2
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	17	16	12 463	28 412	-56.1	1 320	4 052	-67.4
5041	Sporting and recreational goods and supplies	8	8	6 120	(D)	(D)	674	(D)	(D)
5042	Toys and hobby goods and supplies	5	4	(D)	1 312	(D)	(D)	188	(D)
5043	Photographic equipment and supplies	4	4	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	28	35	81 848	65 087	25.8	6 087	4 059	50.0
5051	Metals service centers and offices	28	33	81 848	(D)	(D)	6 087	(D)	(D)
5052	Coal and other minerals and ores	-	2	-	(D)	(D)	-	(D)	(D)
506	Electrical goods	167	138	329 493	211 898	55.5	23 315	11 956	95.0
5063	Electrical apparatus and equipment	72	60	146 388	111 083	31.8	9 479	6 497	45.9
5064	Electrical appliances, television and radio sets	16	13	17 618	21 072	-16.4	1 057	1 178	-10.3
5065	Electronic parts and equipment	79	65	165 487	79 743	107.5	12 779	4 281	198.5
507	Hardware, and plumbing and heating equipment and supplies	106	83	124 724	89 267	39.7	13 815	8 587	60.9
5072	Hardware	22	16	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	54	39	72 302	54 183	33.4	7 958	4 838	64.5
5075	Warm air heating and air conditioning equipment and supplies	27	23	33 931	24 747	37.1	2 983	2 108	41.5
5078	Refrigeration equipment and supplies	3	5	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade—Con.								
50	Durable goods—Con.								
508	Machinery, equipment, and supplies	580	440	976 321	519 229	88.0	117 533	58 563	100.7
5081	Commercial machines and equipment	120	76	201 591	103 499	94.8	32 777	17 237	90.2
5082	Construction and mining machinery and equipment	48	39	161 949	119 480	35.5	22 447	12 434	80.5
5083	Farm and garden machinery and equipment	57	61	63 314	54 612	15.9	6 455	5 653	14.2
5084	Industrial machinery and equipment	197	129	368 155	157 481	133.8	35 022	12 715	175.4
5085	Industrial supplies	55	50	88 173	38 106	131.4	9 471	4 028	135.1
5086	Professional equipment and supplies	55	43	55 260	25 215	119.2	6 081	3 239	87.7
5087	Service establishment equipment and supplies	41	32	21 766	12 477	74.4	3 440	1 923	78.9
5088	Transportation equipment and supplies, except motor vehicles	7	10	16 113	8 359	92.8	1 840	1 334	37.9
509	Miscellaneous durable goods	118	149	104 342	83 405	25.1	10 075	9 459	6.5
5093	Scrap and waste materials	27	24	16 160	11 056	46.2	2 051	1 232	66.5
5094	Jewelry, watches, diamonds and other precious stones	71	107	82 146	68 261	20.3	7 106	7 828	-9.2
5099	Durable goods, n.e.c.	20	18	6 036	4 088	47.7	918	399	130.1
51	Nondurable goods	764	782	2 995 329	1 284 660	133.2	123 949	62 258	99.1
511	Paper and paper products	56	52	61 936	37 577	64.8	7 652	4 519	69.3
5111	Printing and writing paper	6	4	8 325	3 213	159.1	806	289	178.9
5112	Stationery supplies	38	40	30 204	20 885	44.6	4 972	3 301	50.6
5113	Industrial and personal service paper	12	8	23 407	13 479	73.7	1 874	929	101.7
512	Drugs, drug proprietaries and druggists' sundries	19	12	36 112	20 563	75.6	2 664	1 586	68.0
5122	Drugs, drug proprietaries, and druggists' sundries	19	12	36 112	20 563	75.6	2 664	1 586	68.0
513	Apparel, piece goods, and notions	8	9	9 258	5 704	62.3	802	474	69.2
5133	Piece goods (woven fabrics)	3	2	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	-	2	-	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	2	2	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	1	1	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	2	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	188	169	762 900	286 330	166.4	37 298	16 505	126.0
5141	Groceries, general line	23	22	341 666	120 736	183.0	11 863	5 819	103.9
5142	Frozen foods	5	11	5 400	(D)	(D)	727	(D)	(D)
5143	Dairy products	31	26	36 035	24 417	47.6	2 298	1 597	43.9
5144	Poultry and poultry products	4	4	17 298	13 668	26.6	661	396	66.9
5145	Confectionery	23	24	37 258	12 761	192.0	3 732	869	329.5
5146	Fish and seafoods	-	1	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	17	18	48 929	35 633	37.3	2 791	1 959	42.5
5148	Fresh fruits and vegetables	18	17	42 260	26 836	57.5	3 600	2 216	62.5
5149	Groceries and related products, n.e.c.	67	47	234 054	46 992	398.1	11 626	3 378	244.2
515	Farm-product raw materials	39	37	183 073	131 090	39.7	3 451	2 502	37.9
5152	Cotton	3	4	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	18	15	31 537	25 622	23.1	1 123	1 060	5.9
5154	Livestock	12	12	119 110	74 028	60.9	1 226	970	26.4
5159	Farm-product raw materials, n.e.c.	6	6	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	57	45	119 537	33 303	258.9	12 171	3 341	264.3
5161	Chemicals and allied products	57	45	119 537	33 303	258.9	12 171	3 341	264.3
517	Petroleum and petroleum products	182	250	1 455 913	517 660	181.2	27 804	15 680	77.3
5171	Petroleum bulk stations and terminals	133	213	1 290 000	436 163	(NC)	23 628	13 063	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	49	37	165 913	81 497	(NC)	4 176	2 617	(NC)
518	Beer, wine and distilled alcoholic beverages	39	39	213 932	146 721	45.8	18 084	9 526	89.8
5181	Beer and ale	23	24	111 798	(D)	(D)	9 163	(D)	(D)
5182	Wines and distilled alcoholic beverages	16	15	102 134	(D)	(D)	8 921	(D)	(D)
519	Miscellaneous nondurable goods	176	169	152 668	105 712	44.4	14 023	8 125	72.6
5191	Farm supplies	84	94	70 860	57 195	23.9	6 184	4 196	47.4
5194	Tobacco and tobacco products	13	13	25 631	22 221	15.3	1 403	1 036	35.4
5198	Paints, varnishes, and supplies	17	16	9 738	6 856	42.0	1 232	820	50.2
5199	Nondurable goods, n.e.c.	62	46	46 439	19 440	138.9	5 204	2 073	151.0
	Merchant wholesalers	1 821	1 647	4 142 204	1 947 895	112.7	290 462	156 511	85.6
50	Durable goods	1 173	1 026	1 660 599	1 036 330	60.2	182 246	103 327	76.4
501	Motor vehicles and automotive parts and supplies	192	201	208 980	149 361	39.9	25 187	17 991	40.0
5012	Automobiles and other motor vehicles	29	22	(D)	48 739	(D)	(D)	3 391	(D)
5013	Automotive parts and supplies	153	161	(D)	87 538	(D)	(D)	13 411	(D)
5014	Tires and tubes	10	18	7 303	13 084	-44.2	691	1 189	-41.9
502	Furniture and home furnishings	39	24	44 618	(D)	(D)	5 509	(D)	(D)
5021	Furniture	20	11	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	19	13	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	89	75	203 959	167 169	22.0	15 453	10 778	43.4
5031	Lumber, plywood and millwork	36	37	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	53	38	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	16	15	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	7	8	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies	5	4	(D)	1 312	(D)	(D)	188	(D)
5043	Photographic equipment and supplies	4	3	(D)	938	(D)	(D)	101	(D)
505	Metals and minerals, except petroleum	22	32	76 111	58 904	29.2	5 547	3 854	43.9
5051	Metals service centers and offices	22	30	76 111	(D)	(D)	5 547	(D)	(D)
5052	Coal and other minerals and ores	-	2	-	(D)	(D)	-	(D)	(D)

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Merchant wholesalers—Con.								
50	Durable goods—Con.								
506	Electrical goods	113	91	166 404	101 587	63.8	15 251	7 915	92.7
5063	Electrical apparatus and equipment	53	42	(D)	70 460	(D)	(D)	4 707	(D)
5064	Electrical appliances, television and radio sets	15	10	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	45	39	55 218	(D)	(D)	6 900	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	93	74	109 587	76 840	42.6	12 760	8 028	58.9
5072	Hardware	20	15	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	46	34	67 168	46 038	45.9	7 450	4 534	64.3
5075	Warm air heating and air conditioning equipment and supplies	24	20	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	3	5	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	494	368	736 795	376 311	95.8	91 315	42 979	112.5
5081	Commercial machines and equipment	95	59	80 637	39 595	103.7	14 128	6 651	112.4
5082	Construction and mining machinery and equipment	43	33	(D)	109 526	(D)	(D)	11 952	(D)
5083	Farm and garden machinery and equipment	56	60	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	155	92	295 310	99 121	197.9	29 733	9 225	222.3
5085	Industrial supplies	52	48	(D)	(D)	(D)	(D)	(D)	(D)
5086	Professional equipment and supplies	49	36	(D)	19 818	(D)	(D)	2 825	(D)
5087	Service establishment equipment and supplies	38	30	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	6	10	(D)	8 359	(D)	(D)	1 334	(D)
509	Miscellaneous durable goods	115	146	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	26	23	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, diamonds and other precious stones	70	106	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	19	17	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	648	621	2 481 605	911 565	172.2	108 216	53 184	103.5
511	Paper and paper products	47	42	49 271	30 614	60.9	6 588	3 984	65.4
5111	Printing and writing paper	5	4	(D)	3 213	(D)	(D)	289	(D)
5112	Stationery supplies	32	33	23 164	(D)	(D)	4 241	(D)	(D)
5113	Industrial and personal service paper	10	5	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	17	11	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	17	11	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	8	9	9 258	5 704	62.3	802	474	69.2
5133	Piece goods (woven fabrics)	3	2	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	-	2	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	2	2	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	1	1	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	2	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	140	133	636 015	223 888	184.1	30 560	13 307	129.7
5141	Groceries, general line	15	17	(D)	111 685	(D)	(D)	5 670	(D)
5142	Frozen foods	2	9	(D)	9 545	(D)	(D)	766	(D)
5143	Dairy products	25	17	25 760	13 183	95.4	1 821	963	89.1
5144	Poultry and poultry products	2	4	(D)	13 668	(D)	(D)	396	(D)
5145	Confectionery	15	20	18 802	8 781	114.1	1 845	739	149.7
5146	Fish and seafoods	-	-	-	-	-	-	-	-
5147	Meats and meat products	16	17	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	17	15	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	48	35	189 881	22 282	752.2	8 908	1 693	426.2
515	Farm-product raw materials	30	28	71 339	(D)	(D)	2 382	(D)	(D)
5152	Cotton	1	3	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	18	15	31 537	25 622	23.1	1 123	1 060	5.9
5154	Livestock	7	6	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	4	4	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	44	38	74 535	23 877	212.2	8 286	2 473	235.1
5161	Chemicals and allied products	44	38	74 535	23 877	212.2	8 286	2 473	235.1
517	Petroleum and petroleum products	162	169	1 255 571	315 808	297.6	25 677	12 947	98.3
5171	Petroleum bulk stations and terminals	114	134	(D)	(D)	(NC)	(D)	(D)	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	48	35	(D)	(D)	(NC)	(D)	(D)	(NC)
518	Beer, wine and distilled alcoholic beverages	37	37	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	23	24	111 798	(D)	(D)	9 163	(D)	(D)
5182	Wines and distilled alcoholic beverages	14	13	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	163	154	(D)	96 734	(D)	(D)	7 343	(D)
5191	Farm supplies	82	89	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	13	13	25 631	22 221	15.3	1 403	1 036	35.4
5198	Paints, varnishes, and supplies	9	9	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	59	43	44 162	(D)	(D)	5 076	(D)	(D)
	Manufacturers' sales branches and sales offices ..	173	219	664 750	580 965	14.4	46 028	31 026	48.4
50	Durable goods	104	93	349 357	316 279	10.5	33 564	23 649	41.9
501	Motor vehicles and automotive parts and supplies	8	7	11 402	(D)	(D)	1 872	(D)	(D)
502	Furniture and home furnishings	-	-	-	-	-	-	-	-
503	Lumber and other construction materials	3	8	(D)	71 984	(D)	(D)	1 421	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	1	-	(D)	(D)	-	(D)	(D)
505	Metals and minerals, except petroleum	4	2	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Manufacturers' sales branches and sales offices—Con.								
50	Durable goods—Con.								
506	Electrical goods	17	16	98 982	80 072	23.6	5 753	2 933	96.1
507	Hardware, and plumbing and heating equipment and supplies	4	2	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	68	57	201 541	128 763	56.5	24 363	14 721	65.5
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	Nondurable goods	69	126	315 393	264 686	19.2	12 464	7 377	69.0
511	Paper and paper products	6	7	6 778	(D)	(D)	809	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	2	1	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	22	20	55 627	37 501	48.3	5 162	2 619	97.1
515	Farm-product raw materials	-	-	-	-	-	-	-	-
516	Chemicals and allied products	13	7	45 002	9 426	377.4	3 885	868	347.6
517	Petroleum and petroleum products	15	77	193 231	(D)	(D)	1 870	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	10	13	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	129	103	331 224	185 401	78.7	8 819	4 590	92.1
50	Durable goods	82	68	132 893	76 992	72.6	5 550	2 893	91.8
501	Motor vehicles and automotive parts and supplies	2	2	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	5	2	4 258	(D)	(D)	194	(D)	(D)
503	Lumber and other construction materials	5	7	13 676	17 470	-21.7	202	249	-18.9
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	-	(D)	-	(D)	(D)	-	(D)
505	Metals and minerals, except petroleum	2	1	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	37	31	64 107	30 239	112.0	2 311	1 108	108.6
507	Hardware, and plumbing and heating equipment and supplies	9	7	8 157	(D)	(D)	662	(D)	(D)
508	Machinery, equipment, and supplies	18	15	37 985	14 155	168.4	1 855	863	114.9
509	Miscellaneous durable goods	3	3	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	47	35	198 331	108 409	82.9	3 269	1 697	92.6
511	Paper and paper products	3	3	5 887	(D)	(D)	255	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	26	16	71 258	24 941	185.7	1 576	579	172.2
515	Farm-product raw materials	9	9	111 734	(D)	(D)	1 069	(D)	(D)
516	Chemicals and allied products	-	-	-	-	-	-	-	-
517	Petroleum and petroleum products	5	4	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	3	2	2 124	(D)	(D)	77	(D)	(D)

Table 3. Selected Ratios for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade	2 420 244	244 349	16 421	49.3	10	13.6	9.3
50	Durable goods	1 576 784	166 564	17 206	52.3	9	19.8	15.2
501	Motor vehicles and automotive parts and supplies	1 094 574	119 970	14 702	55.3	9	22.2	16.9
5012	Automobiles and other motor vehicles	2 662 233	191 988	16 279	59.6	14	14.2	13.9
5013	Automotive parts and supplies	809 529	96 358	14 039	54.3	8	26.8	19.6
5014	Tires and tubes	942 733	130 935	16 722	51.0	7	25.1	8.7
502	Furniture and home furnishings	1 110 818	129 645	15 127	44.3	9	26.3	18.9
5021	Furniture	970 619	101 408	14 756	43.4	10	33.5	16.3
5023	Home furnishings	1 238 826	161 892	15 551	45.3	8	21.2	20.8
503	Lumber and other construction materials	2 512 144	232 074	15 635	50.4	11	13.4	7.1
5031	Lumber, plywood and millwork	3 709 050	314 994	16 348	49.9	12	10.4	6.1
5039	Construction materials, n.e.c.	1 672 211	164 622	15 055	50.9	10	18.0	8.6
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	733 118	101 325	10 732	39.7	7	26.6	17.6
5041	Sporting and recreational goods and supplies	765 000	102 000	11 233	43.5	8	25.3	19.2
5042	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	2 923 143	280 301	20 846	45.9	10	16.2	16.4
5051	Metals service centers and offices	2 923 143	280 301	20 846	45.9	10	16.2	16.4
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	1 973 012	272 759	19 300	51.2	7	13.8	7.5
5063	Electrical apparatus and equipment	2 033 167	270 588	17 521	48.9	8	13.2	8.1
5064	Electrical appliances, television and radio sets	1 101 125	271 046	16 262	38.0	4	15.8	15.3
5065	Electronic parts and equipment	2 094 772	274 895	21 228	54.6	8	14.1	6.2

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
50	Durable goods—Con.							
507	Hardware, and plumbing and heating equipment and supplies	1 176 642	136 460	15 115	49.6	9	22.3	16.6
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	1 338 926	137 456	15 129	50.8	10	21.7	16.4
5075	Warm air heating and air conditioning equipment and supplies	1 256 704	156 364	13 747	45.4	8	19.4	15.2
5078	Refrigeration equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 683 312	155 937	18 772	54.1	11	22.2	18.7
5081	Commercial machines and equipment	1 679 925	131 759	21 423	61.7	13	26.4	14.6
5082	Construction and mining machinery and equipment	3 373 938	145 900	20 223	53.6	23	25.9	34.5
5083	Farm and garden machinery and equipment	1 110 772	134 140	13 676	47.5	8	21.5	33.2
5084	Industrial machinery and equipment	1 868 807	202 061	19 222	50.9	9	18.7	14.7
5085	Industrial supplies	1 603 145	182 932	19 649	55.4	9	19.4	13.2
5086	Professional equipment and supplies	1 004 727	125 023	13 758	48.8	8	22.5	11.0
5087	Service establishment equipment and supplies	530 878	78 578	12 419	51.8	7	30.5	11.7
5088	Transportation equipment and supplies, except motor vehicles	2 301 857	127 881	14 603	52.8	18	21.6	14.5
509	Miscellaneous durable goods	884 254	130 918	12 641	46.2	7	20.9	17.6
5093	Scrap and waste materials	598 519	80 800	10 255	43.7	7	29.0	8.8
5094	Jewelry, watches, diamonds and other precious stones	1 156 986	162 988	14 099	46.9	7	18.4	20.0
5099	Durable goods, n.e.c.	301 800	64 903	9 871	46.3	5	32.8	7.3
51	Nondurable goods	3 920 588	366 940	15 184	44.8	11	9.2	5.0
511	Paper and paper products	1 106 000	136 123	16 818	56.0	8	22.1	10.7
5111	Printing and writing paper	1 387 500	180 978	17 522	58.3	8	16.6	10.1
5112	Stationery supplies	794 842	99 683	16 409	57.2	8	28.8	12.1
5113	Industrial and personal service paper	1 950 583	220 821	17 679	52.3	9	15.3	9.0
512	Drugs, drug proprietaries and druggists' sundries	1 900 632	221 546	16 344	41.3	9	17.9	10.8
5122	Drugs, drug proprietaries, and druggists' sundries	1 900 632	221 546	16 344	41.3	9	17.9	10.8
513	Apparel, piece goods, and notions	1 157 250	185 160	16 040	46.1	6	18.8	28.0
5133	Piece goods (woven fabrics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	4 057 979	329 689	16 118	49.7	12	9.8	3.2
5141	Groceries, general line	14 855 043	503 932	17 497	50.4	29	6.9	4.8
5142	Frozen foods	1 080 000	110 204	14 837	48.3	10	27.9	4.7
5143	Dairy products	1 162 419	229 522	14 637	48.7	5	13.1	1.7
5144	Poultry and poultry products	4 324 500	524 182	20 030	44.4	8	8.6	2.2
5145	Confectionery	1 619 913	189 127	18 944	49.1	9	20.4	3.3
5146	Fish and seafoods	-	-	-	-	-	-	-
5147	Meats and meat products	2 878 176	247 116	14 096	51.9	12	11.0	3.5
5148	Fresh fruits and vegetables	2 347 778	173 909	14 815	43.9	14	19.4	1.7
5149	Groceries and related products, n.e.c.	3 493 343	308 372	15 318	51.5	11	9.6	1.3
515	Farm-product raw materials	4 694 179	440 079	8 296	27.6	11	6.8	7.2
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	1 752 056	404 321	14 397	24.4	4	14.6	7.0
5154	Livestock	9 925 833	456 360	4 697	41.2	22	2.5	1.0
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	2 097 140	183 903	18 725	46.7	11	21.8	8.2
5161	Chemicals and allied products	2 097 140	183 903	18 725	46.7	11	21.8	8.2
517	Petroleum and petroleum products	7 999 522	754 750	14 414	38.0	11	5.0	3.7
5171	Petroleum bulk stations and terminals	9 699 248	838 207	15 353	38.6	12	4.7	3.8
5172	Petroleum and petroleum products, except bulk stations and terminals	3 385 980	425 418	10 708	35.4	8	7.1	2.5
518	Beer, wine and distilled alcoholic beverages	5 485 436	211 187	17 852	49.4	26	17.1	9.4
5181	Beer and ale	4 860 783	225 399	18 474	51.0	22	16.1	6.3
5182	Wines and distilled alcoholic beverages	6 383 375	197 551	17 255	47.8	32	18.3	12.8
519	Miscellaneous nondurable goods	867 432	130 152	11 955	44.2	7	20.8	11.0
5191	Farm supplies	843 571	134 459	11 734	41.8	6	20.9	12.4
5194	Tobacco and tobacco products	1 971 615	217 212	11 890	52.4	9	10.4	4.6
5198	Paints, varnishes, and supplies	572 824	107 011	13 538	45.1	5	28.1	13.9
5199	Nondurable goods, n.e.c.	749 016	106 268	11 908	45.2	7	24.8	11.7
	Merchant wholesalers	2 274 686	224 998	15 777	48.6	10	14.4	10.2
50	Durable goods	1 415 685	147 806	16 221	51.2	10	21.4	17.4
501	Motor vehicles and automotive parts and supplies	1 088 438	119 622	14 417	54.8	9	22.0	17.2
5012	Automobiles and other motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	730 300	132 782	12 564	45.7	6	20.7	7.2
502	Furniture and home furnishings	1 144 051	122 241	15 093	44.2	9	27.9	20.2
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2 291 674	203 755	15 438	49.9	11	15.2	8.1
5031	Lumber, plywood and millwork	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
50	Durable goods—Con.							
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	3 459 591	293 865	21 417	45.4	12	16.1	16.4
5051	Metals service centers and offices	3 459 591	293 865	21 417	45.4	12	16.1	16.4
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	1 472 602	194 170	17 796	47.7	8	19.2	13.9
5063	Electrical apparatus and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	1 227 067	152 116	19 008	51.0	8	24.5	16.4
507	Hardware, and plumbing and heating equipment and supplies	1 178 355	127 131	14 803	49.3	9	23.6	18.7
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	1 460 174	133 801	14 841	50.7	11	21.9	17.5
5075	Warm air heating and air conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 491 488	140 663	17 433	53.2	11	23.3	20.4
5081	Commercial machines and equipment	848 811	94 979	16 641	57.5	9	30.5	11.0
5082	Construction and mining machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	1 905 226	187 142	18 842	52.0	10	19.4	15.3
5085	Industrial supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	Professional equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, diamonds and other precious stones	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	3 829 637	345 868	15 082	44.8	11	9.7	5.4
511	Paper and paper products	1 048 319	117 873	15 761	55.7	9	24.0	13.4
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	723 875	83 928	15 366	56.2	9	32.6	15.8
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	1 157 250	185 160	16 040	46.1	6	18.8	28.0
5133	Piece goods (woven fabrics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	4 542 964	327 000	15 712	50.9	14	9.4	3.5
5141	Groceries, general line	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	1 030 400	202 835	14 339	50.9	5	13.9	1.6
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	1 253 467	166 389	16 327	50.8	8	19.3	3.9
5146	Fish and seafoods	-	-	-	-	-	-	-
5147	Meats and meat products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	3 955 854	313 335	14 700	55.5	13	8.5	1.1
515	Farm-product raw materials	2 377 967	371 557	12 406	23.9	6	14.0	18.3
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	1 752 056	404 321	14 397	24.4	4	14.6	7.0
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	1 693 977	162 033	18 013	47.7	10	23.3	8.8
5161	Chemicals and allied products	1 693 977	162 033	18 013	47.7	10	23.3	8.8
517	Petroleum and petroleum products	7 750 438	686 479	14 039	37.6	11	5.4	3.3
5171	Petroleum bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	4 860 783	225 399	18 474	51.0	22	16.1	6.3
5182	Wines and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	1 971 615	217 212	11 890	52.4	9	10.4	4.6
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	748 508	102 942	11 832	45.4	7	25.3	12.3

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Manufacturers' sales branches and sales offices -----	3 842 486	341 774	23 665	54.7	11	12.7	8.3
50	Durable goods -----	3 359 202	262 280	25 198	60.2	13	16.0	10.7
501	Motor vehicles and automotive parts and supplies-----	1 425 250	121 298	19 915	61.5	12	26.7	10.9
502	Furniture and home furnishings-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods-----	5 822 471	432 236	25 122	67.2	13	8.7	1.8
507	Hardware, and plumbing and heating equipment and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies-----	2 963 838	217 882	26 338	58.8	14	20.6	16.3
509	Miscellaneous durable goods-----	-	-	-	-	-	-	-
51	Nondurable goods -----	4 570 913	514 507	20 333	43.9	9	9.0	5.6
511	Paper and paper products-----	1 129 667	225 933	26 967	60.0	5	19.9	-
512	Drugs, drug proprietaries and druggists' sundries-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions-----	-	-	-	-	-	-	-
514	Groceries and related products-----	2 528 500	221 622	20 566	44.0	11	21.1	3.3
515	Farm-product raw materials-----	-	-	-	-	-	-	-
516	Chemicals and allied products-----	3 461 692	236 853	20 447	44.7	15	19.3	7.1
517	Petroleum and petroleum products-----	12 882 067	2 300 369	22 262	44.1	6	2.2	6.1
518	Beer, wine and distilled alcoholic beverages-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants -----	2 567 628	492 160	13 104	47.8	5	5.6	.3
50	Durable goods -----	1 620 646	445 950	18 624	48.8	4	8.6	.5
501	Motor vehicles and automotive parts and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings-----	851 600	354 833	16 167	47.8	2	9.5	5.6
503	Lumber and other construction materials-----	2 735 200	1 243 273	18 364	58.9	2	2.5	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods-----	1 732 622	525 467	18 943	46.3	3	7.8	-
507	Hardware, and plumbing and heating equipment and supplies-----	906 333	263 129	21 355	52.3	3	15.5	1.3
508	Machinery, equipment, and supplies-----	2 110 278	387 602	18 929	48.0	5	10.2	.5
509	Miscellaneous durable goods-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods -----	4 219 809	528 883	8 717	46.1	8	3.6	.1
511	Paper and paper products-----	1 962 333	841 000	36 429	53.7	2	8.1	-
512	Drugs, drug proprietaries and druggists' sundries-----	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions-----	-	-	-	-	-	-	-
514	Groceries and related products-----	2 740 692	603 881	13 356	49.4	5	4.5	.2
515	Farm-product raw materials-----	12 414 889	498 813	4 772	42.4	25	2.3	-
516	Chemicals and allied products-----	-	-	-	-	-	-	-
517	Petroleum and petroleum products-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods-----	708 000	424 800	15 400	32.1	2	11.3	1.2

¹Based on number of employees for pay period including March 12.

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE SMSA										
	Wholesale trade -----	936	2 531 004	200 729	11 387	760	1 888 041	161 023	9 712	176	642 963
50	Durable goods -----	709	1 359 773	143 784	7 985	584	985 324	112 492	6 722	125	374 449
501	Motor vehicles and automotive parts and supplies.....	96	141 661	16 577	1 086	90	(D)	(D)	(D)	6	(D)
5012	Automobiles and other motor vehicles -----	18	(D)	(D)	(D)	17	48 755	3 786	223	1	(D)
5013	Automotive parts and supplies -----	71	82 561	11 481	792	68	(D)	(D)	(D)	3	(D)
5014	Tires and tubes -----	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings -----	32	42 295	4 701	303	28	(D)	(D)	(D)	4	(D)
5021	Furniture -----	15	16 209	2 069	136	14	(D)	(D)	(D)	1	(D)
5023	Home furnishings -----	17	26 086	2 632	167	14	(D)	(D)	(D)	3	(D)
503	Lumber and other construction materials -----	58	201 304	12 080	699	52	(D)	(D)	(D)	6	(D)
5031	Lumber, plywood and millwork -----	27	(D)	(D)	(D)	23	113 554	6 045	344	4	(D)
5039	Construction materials, n.e.c.-----	31	(D)	(D)	(D)	29	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5041	Sporting and recreational goods and supplies -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5042	Toys and hobby goods and supplies -----	4	2 837	344	38	4	2 837	344	38	-	-
5043	Photographic equipment and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum-----	16	29 334	2 903	161	10	23 597	2 363	128	6	5 737
5051	Metals service centers and offices -----	16	29 334	2 903	161	10	23 597	2 363	128	6	5 737
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-	-	-
506	Electrical goods -----	124	292 337	19 593	960	72	(D)	(D)	(D)	52	(D)
5063	Electrical apparatus and equipment -----	48	121 313	7 296	400	29	(D)	(D)	(D)	19	(D)
5064	Electrical appliances, television and radio sets -----	12	15 992	871	51	11	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment -----	64	155 032	11 426	509	32	(D)	(D)	(D)	32	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	65	83 875	9 186	590	52	68 738	8 131	538	13	15 137
5072	Hardware -----	12	11 779	2 120	111	10	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	29	(D)	(D)	(D)	21	(D)	(D)	(D)	8	5 134
5075	Warm air heating and air conditioning equipment and supplies -----	22	31 397	2 759	200	19	(D)	(D)	(D)	3	(D)
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	242	505 240	70 761	3 578	207	364 107	51 151	2 853	35	141 133
5081	Commercial machines and equipment -----	82	174 118	28 858	1 257	64	(D)	(D)	(D)	18	(D)
5082	Construction and mining machinery and equipment -----	21	126 116	17 994	839	21	126 116	17 994	839	-	-
5083	Farm and garden machinery and equipment -----	9	12 163	1 343	78	9	12 163	1 343	78	-	-
5084	Industrial machinery and equipment -----	47	85 286	9 427	560	40	69 912	8 297	506	7	15 374
5085	Industrial supplies -----	18	27 035	3 796	210	18	27 035	3 796	210	-	-
5086	Professional equipment and supplies -----	37	50 912	5 491	381	31	41 001	4 825	352	6	9 911
5087	Service establishment equipment and supplies -----	21	13 497	2 012	127	18	(D)	(D)	(D)	3	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	7	16 113	1 840	126	6	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods -----	65	(D)	(D)	(D)	63	(D)	(D)	(D)	2	(D)
5093	Scrap and waste materials -----	16	(D)	(D)	(D)	15	10 051	1 396	134	1	(D)
5094	Jewelry, watches, diamonds and other precious stones -----	40	38 925	4 872	318	39	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c. -----	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
51	Nondurable goods -----	227	1 171 231	56 945	3 402	176	902 717	48 531	2 990	51	268 514
511	Paper and paper products -----	32	49 133	5 354	281	25	(D)	(D)	(D)	7	(D)
5111	Printing and writing paper -----	5	(D)	(D)	(D)	4	7 630	617	38	1	(D)
5112	Stationery supplies -----	17	18 079	2 740	138	13	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper -----	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries	12	33 628	2 343	126	12	33 628	2 343	126	-	-
5122	Drugs, drug proprietaries, and druggists' sundries -----	12	33 628	2 343	126	12	33 628	2 343	126	-	-
513	Apparel, piece goods, and notions -----	5	8 726	737	47	5	8 726	737	47	-	-
5133	Piece goods (woven fabrics) -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5134	Notions and other dry goods -----	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories -----	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
5139	Footwear -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products -----	72	640 046	26 924	1 590	44	(D)	(D)	(D)	28	(D)
5141	Groceries, general line -----	13	332 243	11 236	634	5	(D)	(D)	(D)	8	(D)
5142	Frozen foods -----	1	(D)	(D)	(D)	-	(D)	(D)	(D)	1	(D)
5143	Dairy products -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5144	Poultry and poultry products -----	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5145	Confectionery -----	10	26 914	3 090	153	4	(D)	(D)	(D)	6	(D)
5146	Fish and seafoods -----	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products -----	10	34 899	1 466	92	9	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables -----	11	31 167	2 649	189	10	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c.-----	24	(D)	(D)	(D)	14	(D)	(D)	(D)	10	(D)
515	Farm-product raw materials -----	4	8 867	200	23	4	8 867	200	23	-	-
5152	Cotton -----	-	-	-	-	-	-	-	-	-	-
5153	Grain -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c. -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	16	(D)	(D)	(D)	12	27 482	2 005	142	4	(D)
5161	Chemicals and allied products -----	16	(D)	(D)	(D)	12	27 482	2 005	142	4	(D)

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
	ALBUQUERQUE SMSA—Con.										
51	Nondurable goods—Con.										
517	Petroleum and petroleum products.....	25	242 750	3 497	206	19	107 082	2 368	162	6	135 668
5171	Petroleum bulk stations and terminals.....	14	178 460	2 439	131	8	42 792	1 310	87	6	135 668
5172	Petroleum and petroleum products, except bulk stations and terminals.....	11	64 290	1 058	75	11	64 290	1 058	75	-	-
518	Beer, wine and distilled alcoholic beverages.....	14	127 465	11 566	623	12	(D)	(D)	(D)	2	(D)
5181	Beer and ale.....	4	44 855	4 244	205	4	44 855	4 244	205	-	-
5182	Wines and distilled alcoholic beverages.....	10	82 610	7 322	418	8	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods.....	47	(D)	(D)	(D)	43	25 471	3 199	306	4	(D)
5191	Farm supplies.....	12	5 197	534	74	12	5 197	534	74	-	-
5194	Tobacco and tobacco products.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies.....	6	4 069	638	46	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.....	27	17 648	2 053	180	25	(D)	(D)	(D)	2	(D)
	LAS CRUCES SMSA										
	Wholesale trade.....	96	195 418	11 787	845	91	(D)	(D)	(D)	5	(D)
50	Durable goods.....	52	40 774	4 403	375	50	(D)	(D)	(D)	2	(D)
501	Motor vehicles and automotive parts and supplies.....	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
502	Furniture and home furnishings.....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials.....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	-	-	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods.....	7	8 221	486	37	6	(D)	(D)	(D)	1	(D)
507	Hardware, and plumbing and heating equipment and supplies.....	3	4 230	265	18	3	4 230	265	18	-	-
508	Machinery, equipment, and supplies.....	20	17 432	2 081	155	20	17 432	2 081	155	-	-
509	Miscellaneous durable goods.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
51	Nondurable goods.....	44	154 644	7 384	470	41	(D)	(D)	(D)	3	(D)
511	Paper and paper products.....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries.....	-	-	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions.....	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products.....	6	8 415	848	61	6	8 415	848	61	-	-
515	Farm-product raw materials.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
516	Chemicals and allied products.....	-	-	-	-	-	-	-	-	-	-
517	Petroleum and petroleum products.....	12	80 199	1 726	126	11	(D)	(D)	(D)	1	(D)
518	Beer, wine and distilled alcoholic beverages.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods.....	13	(D)	(D)	(D)	12	(D)	(D)	(D)	1	(D)

Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade -----	1 091	2 411 756	132 793	8 796	970	2 089 101	117 784	7 861	121	322 655
50	Durable goods -----	598	742 302	73 173	4 505	539	637 865	65 372	4 140	59	104 437
501	Motor vehicles and automotive parts and supplies ..	96	(D)	(D)	(D)	92	(D)	(D)	(D)	4	(D)
5012	Automobiles and other motor vehicles ..	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5013	Automotive parts and supplies ..	77	(D)	(D)	(D)	76	(D)	(D)	(D)	1	(D)
5014	Tires and tubes ..	7	5 599	806	51	4	(D)	(D)	(D)	3	(D)
502	Furniture and home furnishings ..	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5021	Furniture ..	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5023	Home furnishings ..	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
503	Lumber and other construction materials ..	32	(D)	(D)	(D)	30	34 123	3 257	252	2	(D)
5031	Lumber, plywood and millwork ..	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. ..	19	13 001	1 806	136	17	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies ..	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5041	Sporting and recreational goods and supplies ..	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5042	Toys and hobby goods and supplies ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5043	Photographic equipment and supplies ..	3	445	35	3	3	445	35	3	-	-
505	Metals and minerals, except petroleum ..	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5051	Metals service centers and offices ..	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5052	Coal and other minerals and ores ..	-	-	-	-	-	-	-	-	-	-
506	Electrical goods ..	36	28 935	3 236	211	35	(D)	(D)	(D)	1	(D)
5063	Electrical apparatus and equipment ..	20	(D)	(D)	(D)	20	(D)	(D)	(D)	-	-
5064	Electrical appliances, television and radio sets ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5065	Electronic parts and equipment ..	13	(D)	(D)	(D)	12	(D)	(D)	(D)	1	(D)
507	Hardware, and plumbing and heating equipment and supplies ..	38	36 619	4 364	306	38	36 619	4 364	306	-	-
5072	Hardware ..	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5074	Plumbing and heating equipment and supplies (hydronics) ..	23	30 757	3 619	243	23	30 757	3 619	243	-	-
5075	Warm air heating and air conditioning equipment and supplies ..	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5078	Refrigeration equipment and supplies ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies ..	318	453 649	44 691	2 528	267	355 256	38 083	2 230	51	98 393
5081	Commercial machines and equipment ..	33	19 994	2 988	209	26	(D)	(D)	(D)	7	(D)
5082	Construction and mining machinery and equipment ..	26	(D)	(D)	(D)	21	(D)	(D)	(D)	5	2 758
5083	Farm and garden machinery and equipment ..	43	(D)	(D)	(D)	42	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment ..	148	(D)	(D)	(D)	113	(D)	(D)	(D)	35	57 471
5085	Industrial supplies ..	34	59 844	5 486	263	31	(D)	(D)	(D)	3	(D)
5086	Professional equipment and supplies ..	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	-
5087	Service establishment equipment and supplies ..	18	(D)	(D)	(D)	18	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles ..	-	-	-	-	-	-	-	-	-	-
509	Miscellaneous durable goods ..	52	(D)	(D)	(D)	51	50 460	3 183	280	1	(D)
5093	Scrap and waste materials ..	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5094	Jewelry, watches, diamonds and other precious stones ..	30	(D)	(D)	(D)	30	(D)	(D)	(D)	-	-
5099	Durable goods, n.e.c. ..	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
51	Nondurable goods -----	493	1 669 454	59 620	4 291	431	(D)	(D)	(D)	62	(D)
511	Paper and paper products ..	17	(D)	(D)	(D)	16	(D)	(D)	(D)	1	(D)
5111	Printing and writing paper ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5112	Stationery supplies ..	14	(D)	(D)	(D)	13	(D)	(D)	(D)	1	(D)
5113	Industrial and personal service paper ..	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries and druggists' sundries ..	7	2 484	321	37	5	(D)	(D)	(D)	2	(D)
5122	Drugs, drug proprietaries, and druggists' sundries ..	7	2 484	321	37	5	(D)	(D)	(D)	2	(D)
513	Apparel, piece goods, and notions ..	3	532	65	3	3	532	65	3	-	-
5133	Piece goods (woven fabrics) ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5134	Notions and other dry goods ..	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5139	Footwear ..	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products ..	110	114 439	9 526	663	90	(D)	(D)	(D)	20	(D)
5141	Groceries, general line ..	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5142	Frozen foods ..	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5143	Dairy products ..	29	(D)	(D)	(D)	23	(D)	(D)	(D)	6	10 275
5144	Poultry and poultry products ..	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5145	Confectionery ..	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods ..	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products ..	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5148	Fresh fruits and vegetables ..	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c. ..	42	29 654	3 199	231	33	(D)	(D)	(D)	9	(D)
515	Farm-product raw materials ..	32	(D)	(D)	(D)	23	(D)	(D)	(D)	9	111 734
5152	Cotton ..	2	(D)	(D)	(D)	-	-	-	-	2	(D)
5153	Grain ..	17	(D)	(D)	(D)	17	(D)	(D)	(D)	-	-
5154	Livestock ..	10	(D)	(D)	(D)	5	(D)	(D)	(D)	5	(D)
5159	Farm-product raw materials, n.e.c. ..	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
516	Chemicals and allied products ..	41	(D)	(D)	(D)	32	47 053	6 281	318	9	(D)
5161	Chemicals and allied products ..	41	(D)	(D)	(D)	32	47 053	6 281	318	9	(D)

Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
51	Nondurable goods—Con.										
517	Petroleum and petroleum products.....	145	1 132 964	22 581	1 597	132	(D)	(D)	(D)	13	(D)
5171	Petroleum bulk stations and terminals.....	109	(D)	(D)	(D)	97	(D)	(D)	(D)	12	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals.....	36	(D)	(D)	(D)	35	97 483	2 939	304	1	(D)
518	Beer, wine and distilled alcoholic beverages	22	(D)	(D)	(D)	22	(D)	(D)	(D)	-	-
5181	Beer and ale	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	-
5182	Wines and distilled alcoholic beverages	6	19 524	1 599	99	6	19 524	1 599	99	-	-
519	Miscellaneous nondurable goods	116	101 778	8 440	714	108	(D)	(D)	(D)	8	(D)
5191	Farm supplies	64	(D)	(D)	(D)	63	(D)	(D)	(D)	1	(D)
5194	Tobacco and tobacco products.....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	10	(D)	(D)	(D)	4	2 133	219	16	6	(D)
5199	Nondurable goods, n.e.c.	31	(D)	(D)	(D)	30	(D)	(D)	(D)	1	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	BERNALILLO COUNTY										
	Wholesale trade -----	926	2 520 596	198 617	11 278	752	(D)	(D)	(D)	174	(D)
50	Durable goods -----	705	(D)	(D)	(D)	580	(D)	(D)	(D)	125	374 449
501	Motor vehicles and automotive parts and supplies...	95	(D)	(D)	(D)	89	132 301	15 173	1 015	6	(D)
5012	Automobiles and other motor vehicles -----	18	(D)	(D)	(D)	17	48 755	3 786	223	1	(D)
5013	Automotive parts and supplies -----	70	(D)	(D)	(D)	67	(D)	(D)	(D)	3	(D)
5014	Tires and tubes -----	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings -----	32	42 295	4 701	303	28	(D)	(D)	(D)	4	(D)
5021	Furniture -----	15	16 209	2 069	136	14	(D)	(D)	(D)	1	(D)
5023	Home furnishings -----	17	26 086	2 632	167	14	(D)	(D)	(D)	3	(D)
503	Lumber and other construction materials -----	58	201 304	12 080	699	52	(D)	(D)	(D)	6	(D)
5031	Lumber, plywood and millwork -----	27	(D)	(D)	(D)	23	113 554	6 045	344	4	(D)
5039	Construction materials, n.e.c. -----	31	(D)	(D)	(D)	29	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5041	Sporting and recreational goods and supplies -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5042	Toys and hobby goods and supplies -----	4	2 837	344	38	4	2 837	344	38	-	-
5043	Photographic equipment and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	16	29 334	2 903	161	10	(D)	(D)	(D)	6	(D)
5051	Metals service centers and offices -----	16	29 334	2 903	161	10	(D)	(D)	(D)	6	(D)
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-	-	-
506	Electrical goods -----	123	(D)	(D)	(D)	71	(D)	(D)	(D)	52	(D)
5063	Electrical apparatus and equipment -----	47	(D)	(D)	(D)	28	(D)	(D)	(D)	19	(D)
5064	Electrical appliances, television and radio sets -----	12	15 992	871	51	11	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment -----	64	155 032	11 426	509	32	(D)	(D)	(D)	32	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	64	(D)	(D)	(D)	51	(D)	(D)	(D)	13	15 137
5072	Hardware -----	12	11 779	2 120	111	10	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	29	(D)	(D)	(D)	21	(D)	(D)	(D)	8	5 134
5075	Warm air heating and air conditioning equipment and supplies -----	21	(D)	(D)	(D)	18	20 448	2 158	170	3	(D)
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	242	(D)	(D)	(D)	207	(D)	(D)	(D)	35	141 133
5081	Commercial machines and equipment -----	82	174 118	28 858	1 257	64	(D)	(D)	(D)	18	(D)
5082	Construction and mining machinery and equipment -----	21	126 116	17 994	839	21	126 116	17 994	839	-	-
5083	Farm and garden machinery and equipment -----	9	12 163	1 343	78	9	12 163	1 343	78	-	-
5084	Industrial machinery and equipment -----	47	85 286	9 427	560	40	69 912	8 297	506	7	15 374
5085	Industrial supplies -----	18	(D)	(D)	(D)	18	(D)	(D)	(D)	-	-

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	BERNALILLO COUNTY—Con.										
50	Durable goods—Con.										
508	Machinery, equipment, and supplies—Con.										
5086	Professional equipment and supplies	37	50 912	5 491	381	31	41 001	4 825	352	6	9 911
5087	Service establishment equipment and supplies	21	13 497	2 012	127	18	(D)	(D)	(D)	3	(D)
5088	Transportation equipment and supplies, except motor vehicles	7	16 113	1 840	126	6	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	64	48 598	5 366	453	62	(D)	(D)	(D)	2	(D)
5093	Scrap and waste materials	16	(D)	(D)	(D)	15	10 051	1 396	134	1	(D)
5094	Jewelry, watches, diamonds and other precious stones	39	(D)	(D)	(D)	38	33 133	3 336	258	1	(D)
5099	Durable goods, n.e.c.	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
51	Nondurable goods	221	(D)	(D)	(D)	172	901 617	48 270	2 960	49	(D)
511	Paper and paper products	31	(D)	(D)	(D)	25	(D)	(D)	(D)	6	10 482
5111	Printing and writing paper	5	(D)	(D)	(D)	4	7 630	617	38	1	(D)
5112	Stationery supplies	17	18 079	2 740	138	13	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper	9	21 354	1 776	98	8	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries	12	33 628	2 343	126	12	33 628	2 343	126	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	12	33 628	2 343	126	12	33 628	2 343	126	-	-
513	Apparel, piece goods, and notions	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5133	Piece goods (woven fabrics)	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5134	Notions and other dry goods	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-	-	-	-
5139	Footwear	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products	71	(D)	(D)	(D)	43	(D)	(D)	(D)	28	(D)
5141	Groceries, general line	13	332 243	11 236	634	5	(D)	(D)	(D)	8	(D)
5142	Frozen foods	1	(D)	(D)	(D)	-	(D)	(D)	(D)	1	(D)
5143	Dairy products	-	-	-	-	-	-	-	-	-	-
5144	Poultry and poultry products	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5145	Confectionery	10	26 914	3 090	153	4	(D)	(D)	(D)	6	(D)
5146	Fish and seafoods	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products	10	34 899	1 466	92	9	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	11	31 167	2 649	189	10	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c.	24	(D)	(D)	(D)	14	(D)	(D)	(D)	10	(D)
515	Farm-product raw materials	4	8 867	200	23	4	8 867	200	23	-	-
5152	Cotton	-	-	-	-	-	-	-	-	-	-
5153	Grain	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products	15	31 451	2 797	180	12	27 482	2 005	142	3	3 969
5161	Chemicals and allied products	15	31 451	2 797	180	12	27 482	2 005	142	3	3 969
517	Petroleum and petroleum products	25	242 750	3 497	206	19	107 082	2 368	162	6	135 668
5171	Petroleum bulk stations and terminals	14	178 460	2 439	131	8	42 792	1 310	87	6	135 668
5172	Petroleum and petroleum products, except bulk stations and terminals	11	64 290	1 058	75	11	64 290	1 058	75	-	-
518	Beer, wine and distilled alcoholic beverages	14	127 465	11 566	623	12	(D)	(D)	(D)	2	(D)
5181	Beer and ale	4	44 855	4 244	205	4	44 855	4 244	205	-	-
5182	Wines and distilled alcoholic beverages	10	82 610	7 322	418	8	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	44	27 289	3 174	295	40	(D)	(D)	(D)	4	(D)
5191	Farm supplies	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	6	4 069	638	46	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.	26	(D)	(D)	(D)	24	15 528	1 850	168	2	(D)

Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	ALBUQUERQUE										
	Wholesale trade	838	2 240 836	184 165	10 336	673	1 694 282	145 378	8 707	165	546 554
50	Durable goods	645	1 275 934	135 605	7 429	525	910 834	104 538	6 187	120	365 100
501	Motor vehicles and automotive parts and supplies	80	123 595	15 394	1 003	74	(D)	(D)	(D)	6	(D)
5012	Automobiles and other motor vehicles	14	36 933	3 720	214	13	(D)	(D)	(D)	1	(D)
5013	Automotive parts and supplies	60	78 996	10 736	735	57	(D)	(D)	(D)	3	(D)
5014	Tires and tubes	6	7 666	938	54	4	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings	29	(D)	(D)	(D)	26	34 999	4 308	275	3	(D)
5021	Furniture	14	(D)	(D)	(D)	13	12 810	1 874	120	1	(D)
5023	Home furnishings	15	(D)	(D)	(D)	13	22 189	2 434	155	2	(D)
503	Lumber and other construction materials	50	175 818	10 927	624	45	143 002	10 075	580	5	32 816
5031	Lumber, plywood and millwork	21	105 574	5 434	310	18	(D)	(D)	(D)	3	(D)
5039	Construction materials, n.e.c.	29	70 244	5 493	314	27	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	9	8 614	923	80	8	(D)	(D)	(D)	1	(D)
5041	Sporting and recreational goods and supplies	5	4 639	505	43	4	(D)	(D)	(D)	1	(D)
5042	Toys and hobby goods and supplies	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum	14	(D)	(D)	(D)	9	22 790	2 257	121	5	(D)
5051	Metals service centers and offices	14	(D)	(D)	(D)	9	22 790	2 257	121	5	(D)
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-	-	-
506	Electrical goods	119	289 426	19 385	940	69	132 245	11 937	631	50	157 181
5063	Electrical apparatus and equipment	47	(D)	(D)	(D)	28	(D)	(D)	(D)	19	(D)
5064	Electrical appliances, television and radio sets	12	15 992	871	51	11	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment	60	(D)	(D)	(D)	30	47 838	5 959	295	30	(D)
507	Hardware, and plumbing and heating equipment and supplies	61	74 899	8 052	532	48	59 762	6 997	480	13	15 137
5072	Hardware	12	11 779	2 120	111	10	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	27	35 046	3 321	229	19	29 912	2 813	205	8	5 134
5075	Warm air heating and air conditioning equipment and supplies	20	(D)	(D)	(D)	17	(D)	(D)	(D)	3	(D)
5078	Refrigeration equipment and supplies	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies	234	499 464	69 883	3 515	199	358 331	50 273	2 790	35	141 133
5081	Commercial machines and equipment	81	(D)	(D)	(D)	63	(D)	(D)	(D)	18	(D)
5082	Construction and mining machinery and equipment	21	126 116	17 994	839	21	126 116	17 994	839	-	-
5083	Farm and garden machinery and equipment	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment	43	81 968	8 907	519	36	66 594	7 777	465	7	15 374
5085	Industrial supplies	17	25 865	3 599	201	17	25 865	3 599	201	-	-
5086	Professional equipment and supplies	37	50 912	5 491	381	31	41 001	4 825	352	6	9 911
5087	Service establishment equipment and supplies	21	13 497	2 012	127	18	(D)	(D)	(D)	3	(D)
5088	Transportation equipment and supplies, except motor vehicles	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	49	(D)	(D)	(D)	47	(D)	(D)	(D)	2	(D)
5093	Scrap and waste materials	9	4 751	552	68	8	(D)	(D)	(D)	1	(D)
5094	Jewelry, watches, diamonds and other precious stones	32	31 520	2 889	195	31	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c.	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
51	Nondurable goods	193	964 902	48 560	2 907	148	783 448	40 840	2 520	45	181 454
511	Paper and paper products	29	43 497	5 157	274	24	(D)	(D)	(D)	5	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	4	7 630	617	38	1	(D)
5112	Stationery supplies	16	(D)	(D)	(D)	12	11 141	2 040	111	4	(D)
5113	Industrial and personal service paper	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries and druggists' sundries	12	33 628	2 343	126	12	33 628	2 343	126	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	12	33 628	2 343	126	12	33 628	2 343	126	-	-
513	Apparel, piece goods, and notions	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5133	Piece goods (woven fabrics)	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5134	Notions and other dry goods	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-	-	-	-
5139	Footwear	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products	66	611 726	24 659	1 449	39	511 072	19 740	1 189	27	100 654
5141	Groceries, general line	13	332 243	11 236	634	5	(D)	(D)	(D)	8	(D)
5142	Frozen foods	1	(D)	(D)	(D)	-	(D)	(D)	(D)	1	(D)
5143	Dairy products	-	-	-	-	-	-	-	-	-	-
5144	Poultry and poultry products	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5145	Confectionery	10	26 914	3 090	153	4	(D)	(D)	(D)	6	(D)
5146	Fish and seafoods	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c.	22	196 323	7 783	486	13	(D)	(D)	(D)	9	(D)
515	Farm-product raw materials	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5152	Cotton	-	-	-	-	-	-	-	-	-	-
5153	Grain	-	-	-	-	-	-	-	-	-	-
5154	Livestock	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products	12	20 297	2 214	145	9	16 328	1 422	107	3	3 969
5161	Chemicals and allied products	12	20 297	2 214	145	9	16 328	1 422	107	3	3 969

Table 7. Summary Statistics for Places With 200 Establishments or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ALBUQUERQUE—Con.										
51	Nondurable goods—Con.										
517	Petroleum and petroleum products.....	21	133 350	2 872	182	17	(D)	(D)	(D)	4	(D)
5171	Petroleum bulk stations and terminals.....	12	(D)	(D)	(D)	8	42 792	1 310	87	4	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals.....	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
518	Beer, wine and distilled alcoholic beverages.....	12	(D)	(D)	(D)	10	79 190	7 492	412	2	(D)
5181	Beer and ale.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5182	Wines and distilled alcoholic beverages.....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods.....	35	(D)	(D)	(D)	31	(D)	(D)	(D)	4	(D)
5191	Farm supplies.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies.....	6	4 069	638	46	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.....	24	17 055	1 918	170	22	(D)	(D)	(D)	2	(D)

Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
New Mexico -----	2 123	5 138 178	545 309	21 028	1 821	4 142 204	290 462	18 410	302	995 974
Bernalillo County -----	926	2 520 596	198 617	11 278	752	(D)	(D)	(D)	174	(D)
Albuquerque -----	838	2 240 836	184 165	10 336	673	1 694 282	145 378	8 707	165	546 554
Corrales (part) Δ -----	-	-	-	-	-	-	-	-	-	-
Los Ranchos de Albuquerque -----	1	(D)	(D)	(D)	-	-	-	-	1	(D)
Balance of county -----	87	(D)	(D)	(D)	79	(D)	(D)	(D)	8	33 469
Catron County -----	-	-	-	-	-	-	-	-	-	-
Chaves County -----	106	397 272	15 549	1 085	96	(D)	(D)	(D)	10	(D)
Roswell -----	98	(D)	(D)	(D)	89	(D)	(D)	(D)	9	(D)
Balance of county -----	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
Cibola County Δ -----	25	33 840	2 069	158	21	(D)	(D)	(D)	4	(D)
Grants Δ -----	12	18 915	1 160	73	10	(D)	(D)	(D)	2	(D)
Milan Δ -----	9	10 720	607	49	8	(D)	(D)	(D)	1	(D)
Balance of county -----	4	4 205	302	36	3	(D)	(D)	(D)	1	(D)
Colfax County -----	19	18 571	1 681	142	16	14 446	976	98	3	4 125
Raton -----	11	10 016	1 244	89	8	(D)	(D)	(D)	3	(D)
Balance of county -----	8	8 555	437	53	8	(D)	(D)	(D)	-	(D)
Curry County -----	76	120 851	7 088	634	73	(D)	(D)	(D)	3	(D)
Clovis -----	62	(D)	(D)	(D)	59	(D)	(D)	(D)	3	(D)
Balance of county -----	14	(D)	(D)	(D)	14	(D)	(D)	(D)	-	-
De Baca County -----	-	(D)	(D)	(D)	-	-	-	-	-	(D)
Dona Ana County -----	96	195 418	11 787	845	91	(D)	(D)	(D)	5	(D)
Las Cruces -----	79	142 023	9 554	729	76	(D)	(D)	(D)	3	(D)
Balance of county -----	17	53 395	2 233	116	15	(D)	(D)	(D)	2	(D)
Eddy County -----	88	129 262	10 387	645	79	120 501	9 829	605	9	8 761
Artesia -----	22	54 347	2 884	156	18	(D)	(D)	(D)	4	(D)
Carlsbad -----	50	60 426	5 726	363	45	(D)	(D)	(D)	5	(D)
Balance of county -----	16	14 489	1 777	126	16	14 489	1 777	126	-	-
Grant County -----	29	48 101	2 581	172	26	(D)	(D)	(D)	3	(D)
Bayard -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Silver City -----	23	(D)	(D)	(D)	20	(D)	(D)	(D)	3	(D)
Balance of county -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Guadalupe County -----	8	6 797	125	12	8	6 797	125	12	-	-
Harding County -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Hidalgo County -----	6	5 654	237	34	6	5 654	237	34	-	-
Lordsburg -----	3	4 833	177	23	3	4 833	177	23	-	-
Balance of county -----	3	821	60	11	3	821	60	11	-	-
Lea County -----	170	699 110	30 960	1 659	137	636 135	25 876	1 376	33	62 975
Eunice -----	6	3 668	252	19	5	(D)	(D)	(D)	1	(D)
Hobbs -----	117	583 416	21 225	1 134	93	527 204	16 642	903	24	56 212
Jal -----	3	3 126	197	7	2	(D)	(D)	(D)	1	(D)
Lovington -----	27	67 871	5 861	323	22	66 590	5 767	317	5	1 281
Balance of county -----	17	41 029	3 425	176	15	(D)	(D)	(D)	2	(D)

**Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
New Mexico—Con.										
Lincoln County	18	11 609	895	95	18	11 609	895	95	-	-
Ruidoso	8	4 452	468	57	8	4 452	468	57	-	-
Balance of county	10	7 157	427	38	10	7 157	427	38	-	-
Los Alamos County	6	(D)	(D)	(D)	5	1 405	263	19	1	(D)
Luna County	22	35 253	2 545	245	21	(D)	(D)	(D)	1	(D)
Deming	16	19 219	1 551	158	16	19 219	1 551	158	-	-
Balance of county	6	16 034	994	87	5	(D)	(D)	(D)	1	(D)
McKinley County	67	109 022	7 048	524	64	102 823	6 997	520	3	6 199
Gallup	60	100 557	6 608	483	57	94 358	6 557	479	3	6 199
Balance of county	7	8 465	440	41	7	8 465	440	41	-	-
Mora County	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Otero County	24	16 067	1 745	159	21	10 621	1 204	125	3	5 446
Alamogordo	17	14 857	1 598	139	14	9 411	1 057	105	3	5 446
Tularosa	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Balance of county	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
Quay County	22	37 929	1 894	136	20	(D)	(D)	(D)	2	(D)
Tucumcari	16	(D)	(D)	(D)	15	(D)	(D)	(D)	1	(D)
Balance of county	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
Rio Arriba County	16	10 664	781	69	14	(D)	(D)	(D)	2	(D)
Espanola (part) Δ	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
Balance of county	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
Roosevelt County	23	39 478	1 549	172	23	39 478	1 549	172	-	-
Portales	16	35 805	1 345	141	16	35 805	1 345	141	-	-
Balance of county	7	3 673	204	31	7	3 673	204	31	-	-
Sandoval County	10	10 408	2 112	109	8	(D)	(D)	(D)	2	(D)
Bernalillo	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Corrales (part) Δ	-	-	-	-	-	-	-	-	-	-
Rio Rancho Δ	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
Balance of county	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
San Juan County	166	427 099	28 823	1 557	141	382 388	25 759	1 421	25	44 711
Aztec	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Bloomfield	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Farmington	140	351 127	24 361	1 306	116	(D)	(D)	(D)	24	(D)
Balance of county	18	(D)	(D)	(D)	17	(D)	(D)	(D)	1	(D)
San Miguel County	15	11 343	708	58	15	(D)	(D)	(D)	-	(D)
Las Vegas	12	(D)	(D)	(D)	12	8 854	638	52	-	(D)
Balance of county	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Santa Fe County	102	139 577	11 220	796	92	129 359	10 590	746	10	10 218
Espanola (part) Δ	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Santa Fe	87	127 905	10 458	722	78	(D)	(D)	(D)	9	(D)
Balance of county	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
Sierra County	10	4 178	223	24	10	4 178	223	24	-	-
Truth or Consequences	10	4 178	223	24	10	4 178	223	24	-	-
Balance of county	-	-	-	-	-	-	-	-	-	-
Socorro County	10	12 179	421	34	7	6 743	353	28	3	5 436
Socorro	9	(D)	(D)	(D)	6	(D)	(D)	(D)	3	5 436
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Taos County	23	21 988	1 292	114	21	(D)	(D)	(D)	2	(D)
Taos	13	8 326	521	52	13	8 326	521	52	-	-
Balance of county	10	13 662	771	62	8	(D)	(D)	(D)	2	(D)
Torrance County	5	2 225	146	16	5	2 225	146	16	-	-
Union County	7	(D)	(D)	(D)	6	4 706	176	20	1	(D)
Clayton	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Valencia County Δ	24	24 253	985	110	21	(D)	(D)	(D)	3	(D)
Belen	9	19 673	479	68	6	(D)	(D)	(D)	3	(D)
Bosque Farms	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Los Lunas	-	-	-	-	-	-	-	-	-	-
Balance of county	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-

Table 9. Counties Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
New Mexico -----	(X)	5 138 178	5 138 178	100.0	New Mexico—Con.				
Bernalillo	1	2 520 596	2 520 596	49.1	Taos	16	21 988	4 979 049	96.9
Lea	2	699 110	3 219 706	62.7	Colfax	17	18 571	4 997 620	97.3
San Juan	3	427 099	3 646 805	71.0	Otero	18	16 067	5 013 687	97.6
Chaves	4	397 272	4 044 077	78.7	Socorro	19	12 179	5 025 866	97.8
Dona Ana	5	195 418	4 239 495	82.5	Lincoln	20	11 609	5 037 475	98.0
					San Miguel	21	11 343	5 048 818	98.3
Santa Fe	6	139 577	4 379 072	85.2	Rio Arriba	22	10 664	5 059 482	98.5
Eddy	7	129 262	4 508 334	87.7	Sandoval	23	10 408	5 069 890	98.7
Curry	8	120 851	4 629 185	90.1	Guadalupe	24	6 797	5 076 687	98.8
McKinley	9	109 022	4 738 207	92.2	Hidalgo	25	5 654	5 082 341	98.9
Grant	10	48 101	4 786 308	93.2	Sierra	26	4 178	5 086 519	99.0
					Torrance	27	2 225	5 088 744	99.0
Roosevelt	11	39 478	4 825 786	93.9	Catron	28	-	5 088 744	99.0
Quay	12	37 929	4 863 715	94.7	De Baca	(X)	(D)	(X)	(X)
Luna	13	35 253	4 898 968	95.3	Harding	(X)	(D)	(X)	(X)
Cibola Δ	14	33 840	4 932 808	96.0	Los Alamos	(X)	(D)	(X)	(X)
Valencia Δ	15	24 253	4 957 061	96.5	Mora	(X)	(D)	(X)	(X)
					Union	(X)	(D)	(X)	(X)

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
New Mexico -----	(X)	5 138 178	5 138 178	100.0	New Mexico—Con.				
Albuquerque	1	2 240 836	2 240 836	43.6	Truth or Consequences	21	4 178	3 892 424	75.8
Hobbs	2	583 416	2 824 252	55.0	Eunice	22	3 668	3 896 092	75.8
Farmington	3	351 127	3 175 379	61.8	Jal	23	3 126	3 899 218	75.9
Las Cruces	4	142 023	3 317 402	64.6	Corrales	24	-	3 899 218	75.9
Santa Fe	5	127 905	3 445 307	67.1	Los Lunas	25	-	3 899 218	75.9
					Aztec	(X)	(D)	(X)	(X)
Gallup	6	100 557	3 545 864	69.0	Bayard	(X)	(D)	(X)	(X)
Lovington	7	67 871	3 613 735	70.3	Bernalillo	(X)	(D)	(X)	(X)
Carlsbad	8	60 426	3 674 161	71.5	Bloomfield	(X)	(D)	(X)	(X)
Artesia	9	54 347	3 728 508	72.6	Bosque Farms	(X)	(D)	(X)	(X)
Portales	10	35 805	3 764 313	73.3	Clayton	(X)	(D)	(X)	(X)
					Clovis	(X)	(D)	(X)	(X)
Belen	11	19 673	3 783 986	73.6	Las Vegas	(X)	(D)	(X)	(X)
Deming	12	19 219	3 803 205	74.0	Los Ranchos de Albuquerque	(X)	(D)	(X)	(X)
Grants Δ	13	18 915	3 822 120	74.4	Rio Rancho Δ	(X)	(D)	(X)	(X)
Alamogordo	14	14 857	3 836 977	74.7	Roswell	(X)	(D)	(X)	(X)
Espanola	15	12 922	3 849 899	74.9	Silver City	(X)	(D)	(X)	(X)
					Socorro	(X)	(D)	(X)	(X)
Milan Δ	16	10 720	3 860 619	75.1	Tucuman	(X)	(D)	(X)	(X)
Raton	17	10 016	3 870 635	75.3	Tularosa	(X)	(D)	(X)	(X)
Taos	18	8 326	3 878 961	75.5					
Lordsburg	19	4 833	3 883 794	75.6					
Ruidoso	20	4 452	3 888 246	75.7					

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into—

1. New and used automobiles and motorcycles.
2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
3. New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
4. New automotive parts, accessories and equipment—jobbers (with machine shop).
5. Used automotive parts, equipment, and supplies.
6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into—

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into—

1. Lumber-without yard.
2. Lumber-with yard.
3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into—

1. Brick, stone, tile, sand, etc.
2. Flat glass and other construction glass.
3. Roofing, siding, and insulation materials.
4. Other construction materials.

Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. Office machines and equipment.
2. Restaurant and hotel equipment and supplies.
3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment-farm dealers.
2. Farm machinery and equipment-wholesale distributors.
3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).

- b. Iron and steel scrap dealers (not using power processing equipment).

2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. Other durable goods.

Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

“proprietary (patent) medicines,” “cosmetics,” “perfumes,” and “other toiletries and druggists’ sundries.”

2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. “Converters” who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

1. Piece goods jobbers.
2. Piece goods converters.

Notions and other dry goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men’s and boys’ clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men’s and boys’ apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women’s, children’s and infants’ clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women’s, children’s, and infants’ clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other “deep freeze” products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Canned goods.
4. Food and beverage basic materials.
5. Other grocery specialties.

Farm-product raw materials (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into—

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases, except LP.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations, except LP.
2. Petroleum bulk terminals, except LP.
3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into—

1. Books, periodicals, newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags and bagging.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



APPENDIX B.

General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
FORM

1982 CENSUS OF DISTRIBUTIVE TRADES

O.M.B. APPROVAL NO. 0607-0367 EXPIRES 12/84

NOTICE — Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47134

DUPLICATE DATE: FEBRUARY 15, 1983

If you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

Note — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5001

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1982 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES
2 ☐ NO — Enter current EI Number (9 digits)

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d.

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY TOWN VILLAGE, ETC. STATE ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES 3 ☐ No legal boundaries
2 ☐ NO 4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough 3 ☐ Other or don't know
2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

a. How many months during 1982 did this firm or organization actively operate this establishment?

Number of months

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1982.

001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation — Give date
4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY STATE ZIP CODE

Item 4 — ORGANIZATIONAL STATUS

Mark (X) the ONE box which best describes this establishment during 1982.

003 1 ☐ Individual proprietorship
2 ☐ Partnership
3 ☐ Cooperative association (taxable)
4 ☐ Cooperative association (tax-exempt)

5 ☐ Government — Specify
6 ☐ Corporation (Do not mark if any form of cooperative association.)

9 ☐ Other — Specify

Item 5 — INVENTORIES

a. Did you have inventories at the end of the years specified?

End of 1982			End of 1981		
110	1 <input type="checkbox"/> YES	120	1 <input type="checkbox"/> YES		
	2 <input type="checkbox"/> NO		2 <input type="checkbox"/> NO		

If "NO" for both years, SKIP to item 6.

b. Report inventories at cost or market using generally accepted accounting methods. For inventories at LIFO cost use the sum of the LIFO amount plus the LIFO reserve when completing lines b and d.

End of 1982			End of 1981		
046	Mil.	Thou.	047	Mil.	Thou.

c. Amount of total on line b which was not subject to LIFO costing.

111		121	
-----	--	-----	--

d. Amount of total on line b which was subject to LIFO costing.

112		122	
-----	--	-----	--

(1) Amount of the LIFO reserve

113		123	
-----	--	-----	--

(2) LIFO value of line d

114		124	
-----	--	-----	--

NOTE: The sum of lines d(1) and d(2) should equal line c. The sum of lines c and d should equal line b.

PENALTY FOR FAILURE TO REPORT

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

PREFERRED
1 125 628
Acceptable

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	126	
1	125	628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1982

a. Sales of merchandise and other operating receipts

Mil. (010)	Thou.	Dol.
100		

b. Did this establishment sell merchandise on a commission or brokerage basis?

1 <input type="checkbox"/> YES — Go to c
2 <input type="checkbox"/> NO — SKIP to e

c. Gross selling value of business conducted for the account of others (include in item 6a.)

Mil.	Thou.	Dol.
101		

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102		
-----	--	--

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States or its possessions?

Percent
103

f. Did this establishment have transfers (billings) to other establishments within your company?

1 <input type="checkbox"/> YES — Go to g
2 <input type="checkbox"/> NO — SKIP to h

g. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a.)

Mil.	Thou.	Dol.
105		

h. Were 50% or more of the products sold by this establishment imported from a foreign country?

1 <input type="checkbox"/> YES
2 <input type="checkbox"/> NO

Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1982, before deductions

Mil.	Thou.	Dol.
030		

(1) Total ANNUAL payroll

031		
-----	--	--

b. FIRST QUARTER payroll

Number

Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)

032

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1982.

a. Selling

Number
130

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

131

c. Central administrative and auxiliary

132

d. Manufacturing

133

e. Other — Specify

134

f. TOTAL — Sum of lines a through e should equal Item 7b

135

Item 9 — OPERATING EXPENSES

TOTAL 1982 operating expenses, including payroll but excluding cost of goods sold

Mil.	Thou.	Dol.
040		

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1982 sales (item 6a) to each of the customer classes listed.

Report in whole percents
140

a. To farmers (for farm use)

141

b. To builders and contractors

142

c. Export sales

143

d. To retailers and repair shops

144

e. To wholesale establishments

145

f. To household consumers and individual users

146

g. To industrial users (manufacturing and mining)

147

h. To institutional, commercial, and professional users

148

i. To governmental bodies (federal, state, and local)

149

j. TOTAL — Sum of lines a through i should add to 100%

100%

CONTINUE ON PAGE 2

Item 11 — TYPE OF OPERATION Mark (X) the ONE box which best describes the basis on which the major portion of your business was conducted in 1982.				b. Does this company own or control any other company or companies? 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO →			
a. Merchant (buying and selling on own account) <input type="checkbox"/> 10 b. Manufacturers' sales branch or sales office <input type="checkbox"/> 20 c. Broker, agent, commission merchant (1) Auction company <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) <input type="checkbox"/> 42 (3) Commission merchant <input type="checkbox"/> 43 (4) Manufacturers' agent <input type="checkbox"/> 46 d. Other type of operation — Specify: <input type="checkbox"/> 77				ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE EI Number (9 digits) 			
Item 12 — KIND OF BUSINESS Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1982. (Categories appropriate to individual form)				c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1982? 079 If more than one, provide the physical location address and other information indicated below for each establishment. Continue with same format in item 15 (or attach a separate sheet) if necessary.			
Item 13 — COMMODITY LINES Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the total (see example below).				1. NAME, ADDRESS, AND ZIP CODE 1982 Mil. Thou. Dol. KIND OF BUSINESS DESCRIPTION TYPE OF OPERATION			
HOW TO REPORT PERCENTS If figure is 38.76% of total sales Report whole percents → 39 Not acceptable → 38.76				2. NAME, ADDRESS, AND ZIP CODE 1982 Mil. Thou. Dol. KIND OF BUSINESS DESCRIPTION TYPE OF OPERATION			
Commodity lines Estimated sales during 1982 Cen. use Mil. Thou. Dol. Percent				Item 15 — REMARKS — Please use this space for any explanations that may be essential in understanding your reported data.			
(Categories appropriate to individual form)				Item 16 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.			
NOTE Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.				Period covered by this report FROM Mo. Year TO Mo. Year Name of person to contact regarding this report — Print or type Telephone Area code Number Extension Signature of authorized person Date			
Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO →				ENTER OWNED OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE EI Number (9 digits) 			

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Standard form CB-	Classification form CB-	SIC code	Title	Standard form CB-	Classification form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501	Motor vehicles and automotive parts and supplies:			511	Paper and paper products:		
5012	Automobiles and other motor vehicles.....	5001	5099	5111	Printing and writing paper.....	5101	5198
5013	Automotive parts and supplies.....	5001	5099	5112	Stationery supplies.....	5101	5198
5014	Tires and tubes.....	5001	5099	5113	Industrial and personal service paper.....	5101	5198
502	Furniture and home furnishings:			512	Drugs, drug proprietaries and druggists' sundries:		
5021	Furniture.....	5002	5097	5122	Drugs, drug proprietaries, and druggists' sundries.....	5102	5198
5023	Home furnishings.....	5002	5097				
503	Lumber and other construction materials:			513	Apparel, piece goods, and notions:		
5031	Lumber, plywood and millwork.....	5003	5097	5133	Piece goods.....	5103	5198
5039	Construction materials, n.e.c.....	5003	5097	5134	Notions and other dry goods.....	5103	5198
504	Sporting, recreational, photographic, and hobby goods, toys and supplies:			5136	Men's and boys' clothing and furnishings...	5104	5198
5041	Sporting and recreational goods and supplies.	5004	5099	5137	Women's, children's and infants' clothing and accessories.....	5104	5198
5042	Toys and hobby goods and supplies.....	5004	5099	5139	Footwear.....	5104	5198
5043	Photographic equipment and supplies.....	5004	5099	514	Groceries and related products:		
505	Metals and minerals, except petroleum:			5141	Groceries, general line.....	5105	5197
5051	Metals service centers and offices.....	5005	5099	5142	Frozen foods.....	5106	5197
5052	Coal and other minerals and ores.....	5006	5099	5143	Dairy products.....	5106	5197
506	Electrical goods:			5144	Poultry and poultry products.....	5106	5197
5063	Electrical apparatus and equipment.....	5007	5097	5145	Confectionery.....	5106	5197
5064	Electrical appliances, TV and radio sets...	5007	5097	5146	Fish and seafoods.....	5106	5197
5065	Electronic parts and equipment.....	5007	5097	5147	Meat and meat products.....	5106	5197
507	Hardware, and plumbing and heating equipment and supplies:			5148	Fresh fruits and vegetables.....	5106	5197
5072	Hardware.....	5008	5097	5149	Groceries and related products, n.e.c.....	5106	5197
5074	Plumbing and heating equipment and supplies.	5008	5097	515	Farm-product raw materials:		
5075	Warm air heating and air conditioning equipment and supplies.....	5008	5097	5152	Cotton.....	5107	5199
5078	Refrigeration equipment and supplies.....	5008	5097	5153	Grain.....	5107	5199
508	Machinery, equipment, and supplies:			5154	Livestock.....	5107	5199
5081	Commercial machines and equipment.....	5009	5098	5159	Farm-product raw materials, n.e.c.....	5107	5199
5082	Construction and mining machinery and equipment.....	5010	5098	516	Chemicals and allied products:		
5083	Farm and garden machinery and equipment....	5010	5098	5161	Chemicals and allied products.....	5108	5198
5084	Industrial machinery and equipment.....	5011	5098	517	Petroleum and petroleum products:		
5085	Industrial supplies.....	5012	5098	5171	Petroleum bulk stations and terminals.....	5109	1NA
5086	Professional equipment and supplies.....	5013	5098	5172	Petroleum and petroleum products whole-salers, except bulk stations and terminals..	5109	5198
5087	Service establishment equipment and supplies.	5014	5098	518	Beer, wine and distilled alcoholic beverages:		
5088	Transportation equipment and supplies, except motor vehicles.....	5015	5098	5181	Beer and ale.....	5110	5199
509	Miscellaneous durable goods:			5182	Wines and distilled alcoholic beverages....	5110	5199
5093	Scrap and waste materials.....	5016	5099	519	Miscellaneous nondurable goods:		
5094	Jewelry, watches, diamonds and other precious stones.....	5017	5099	5191	Farm supplies.....	5111	5198
5099	Durable goods, n.e.c.....	5018	5099	5194	Tobacco and tobacco products.....	5112	5198
				5198	Paints, varnishes, and supplies.....	5113	5198
				5199	Nondurable goods, n.e.c.....	5114	5198

¹Petroleum bulk stations and terminals were all sent form CB-5109.



APPENDIX D.

Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolitan Statistical Areas

SMSA and definition

Albuquerque, N. Mex.

Bernalillo County, N. Mex.
Sandoval County, N. Mex.

Las Cruces, N. Mex.¹

Dona Ana County, N. Mex.

¹New SMSA since 1977 Economic Censuses.



APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

SIC code	Kind of business	Percent of sales—		SIC code	Kind of business	Percent of sales—	
		From administra- tive records ¹	Estimated ²			From administra- tive records ¹	Estimated ²
	Wholesale trade -----	0	0	50	Durable goods -----	0	1
501	Motor vehicles and automotive parts and supplies -----	0	0	509	Miscellaneous durable goods -----	2	0
5012	Automobiles and other motor vehicles -----	0	0	5093	Scrap and waste materials -----	0	2
5013	Automotive parts and supplies -----	0	0	5094	Jewelry, watches, diamonds and other precious stones -----	2	0
5014	Tires and tubes -----	0	1	5099	Durable goods, n.e.c. -----	2	1
502	Furniture and home furnishings -----	0	0	51	Nondurable goods -----	1	0
5021	Furniture -----	0	0	511	Paper and paper products -----	1	1
5023	Home furnishings -----	0	0	5111	Printing and writing paper -----	3	0
503	Lumber and other construction materials -----	0	0	5112	Stationery supplies -----	1	1
5031	Lumber, plywood and millwork -----	0	0	5113	Industrial and personal service paper -----	0	2
5039	Construction materials, n.e.c. -----	0	1	512	Drugs, drug proprietaries and druggists' sundries -----	0	1
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	0	3	5122	Drugs, drug proprietaries, and druggists' sundries -----	0	1
5041	Sporting and recreational goods and supplies -----	0	2	513	Apparel, piece goods, and notions -----	0	1
5042	Toys and hobby goods and supplies -----	(D)	(D)	5133	Piece goods (woven fabrics) -----	(D)	(D)
5043	Photographic equipment and supplies -----	(D)	(D)	5134	Notions and other dry goods -----	0	0
505	Metals and minerals, except petroleum -----	0	1	5136	Men's and boys' clothing and furnishings -----	(D)	(D)
5051	Metals service centers and offices -----	0	1	5137	Women's, children's and infants' clothing and accessories -----	(D)	(D)
5052	Coal and other minerals and ores -----	0	2	5139	Footwear -----	(D)	(D)
506	Electrical goods -----	0	1	514	Groceries and related products -----	0	0
5063	Electrical apparatus and equipment -----	0	0	5141	Groceries, general line -----	0	0
5064	Electrical appliances, television and radio sets -----	0	0	5142	Frozen foods -----	0	0
5065	Electronic parts and equipment -----	0	1	5143	Dairy products -----	0	0
507	Hardware, and plumbing and heating equipment and supplies -----	0	1	5144	Poultry and poultry products -----	0	0
5072	Hardware -----	(D)	(D)	5145	Confectionery -----	0	0
5074	Plumbing and heating equipment and supplies (hydronics) -----	0	1	5146	Fish and seafoods -----	0	0
5075	Warm air heating and air conditioning equipment and supplies -----	0	2	5147	Meats and meat products -----	1	0
5078	Refrigeration equipment and supplies -----	(D)	(D)	5148	Fresh fruits and vegetables -----	0	1
508	Machinery, equipment, and supplies -----	0	1	5149	Groceries and related products, n.e.c. -----	0	0
5081	Commercial machines and equipment -----	0	2	515	Farm-product raw materials -----	0	1
5082	Construction and mining machinery and equipment -----	0	0	5152	Cotton -----	(D)	(D)
5083	Farm and garden machinery and equipment -----	0	1	5153	Grain -----	0	0
5084	Industrial machinery and equipment -----	0	0	5154	Livestock -----	0	1
5085	Industrial supplies -----	0	2	5159	Farm-product raw materials, n.e.c. -----	(D)	(D)
5086	Professional equipment and supplies -----	0	0	516	Chemicals and allied products -----	0	2
5087	Service establishment equipment and supplies -----	1	1	5161	Chemicals and allied products -----	0	2
5088	Transportation equipment and supplies, except motor vehicles -----	0	2	517	Petroleum and petroleum products -----	1	0
				5171	Petroleum bulk stations and terminals -----	1	0
				5172	Petroleum and petroleum products, except bulk stations and terminals -----	1	0
				518	Beer, wine and distilled alcoholic beverages -----	0	1
				5181	Beer and ale -----	0	2
				5182	Wines and distilled alcoholic beverages -----	0	0
				519	Miscellaneous nondurable goods -----	0	1
				5191	Farm supplies -----	1	2
				5194	Tobacco and tobacco products -----	0	2
				5198	Paints, varnishes, and supplies -----	0	0
				5199	Nondurable goods, n.e.c. -----	0	1

Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



APPENDIX F.

Geographic Notes

Cibola County was created from Valencia County in June 1981.

Valencia County was divided to create Cibola County in June 1981.

Corrales is in Bernalillo and Sandoval Counties.

Espanola is in Rio Arriba and Sante Fe Counties.

Grants is now in Cibola County due to the division of Valencia County into Cibola and Valencia Counties.

Milan is now in Cibola County due to the division of Valencia County into Cibola and Valencia Counties.

Rio Rancho was incorporated in September 1980.



REFERENCE MATERIALS • ORDER FORMS • PUBLICATION CORRECTIONS

Please send me the items marked (X) below.

☐ Corrections (if there are any) for this publication— **Wholesale Trade, New Mexico, WC82-A-32**

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☐ Guide to the 1982 Economic Censuses and Related Statistics

☐ Monthly Product Announcement—A monthly notice of all products released by the Census Bureau during the previous month—useful primarily to persons who plan to purchase publications, tapes, etc., in the future.

Publication announcements and order forms — *Mark (X) subjects in which you are interested.*

☐ Retail Trade

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State

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PUBLICATION PROGRAM

1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

Final Reports

Geographic area series—52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

Industry series—4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Final Report Volumes

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- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC82-A.

Microfiche

Every final report in the 1982 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes

Selected data—generally detailed information by industry and/or geographic area—also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

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